

KEY PERFORMANCE INDICATORS BY BUSINESS LINE AND MARKET

VOLUME DATA OF THE AUTOMOTIVE DIVISION

thousand vehicles*	Deliveries		Vehicle sales		Production	
	2006	2005	2006	2005	2006	2005
Volkswagen brand group	3,955	3,589	3,941	3,557	3,887	3,588
Audi brand group	1,337	1,253	1,334	1,241	1,346	1,230
Commercial Vehicles	442	402	445	395	427	402
Total	5,734	5,243	5,720	5,193	5,660	5,219

* All figures shown are rounded, so minor discrepancies may arise from addition of these amounts.

VOLUME DATA OF THE FINANCIAL SERVICES DIVISION

thousands	2006	2005	%
Outstanding agreements Financial Services business line	6.337	5.938	+ 6,7
Customer finance	3.155	3.072	+ 2,7
Leasing	1.256	1.182	+ 6,3
Services/insurance	1.926	1.685	+ 14,3

KEY FINANCIAL FIGURES BY BUSINESS LINE

€ million/%	Sales revenue		Operating result		Return on sales ¹⁾	
	2006	2005 ²⁾	2006	2005 ²⁾	2006	2005 ²⁾
Volkswagen brand group	54,871	49,681	1,424	516	2.6	1.0
Audi brand group	32,673	28,432	1,991	1,387	6.1	4.9
Commercial Vehicles	8,343	7,297	101	96	1.2	1.3
Remaining companies ³⁾	117	270	24	61		
Financial Services	8,871	8,316	843	829	9.5	10.0
Business lines before special items	104,875	93,996	4,383	2,889		
Special items			-2,374	-351		
Volkswagen Group	104,875	93,996	2,009	2,538	1.9	2.7

¹⁾ Operating profit as a percentage of sales revenue.

²⁾ Restated.

³⁾ Primarily Volkswagen Group Services SCS, Volkswagen International Finance N.V., Volkswagen Investments Ltd., VW Kraftwerk GmbH, Volkswagen Immobilien, VW Retail group, gedas group up to and including March 2006.

KEY FINANCIAL FIGURES BY MARKET

€ million	Sales revenue		Operating result	
	2006	2005 ¹⁾	2006	2005 ¹⁾
Europe/Remaining markets	74,755	68,087	4,768	3,695
North America	14,611	13,724	-607	-866
South America/South Africa	8,835	6,924	337	155
Asia-Pacific ²⁾	6,674	5,261	-115	-95
Markets before special items	104,875	93,996	4,383	2,889
Special items			-2,374	-351
Volkswagen Group²⁾	104,875	93,996	2,009	2,538

¹⁾ Restated.

²⁾ The sales revenue and operating results of the joint venture companies in China are not included in figures for the Group and the Asia-Pacific market. The vehicle-producing Chinese joint venture companies are consolidated using the equity method, and recorded an operating result (proportional) of €108 million (€ - 119 million).