

## Welcome to VOLKSWAGEN SLOVAKIA, a.s.



- Data and Facts/ Slovakia
- Data and Facts/ VW SK
- Management System VW SK

Thomas Schmall, Chairman of the Board of Volkswagen Slovakia, a.s.

## Slovak republic (SR)

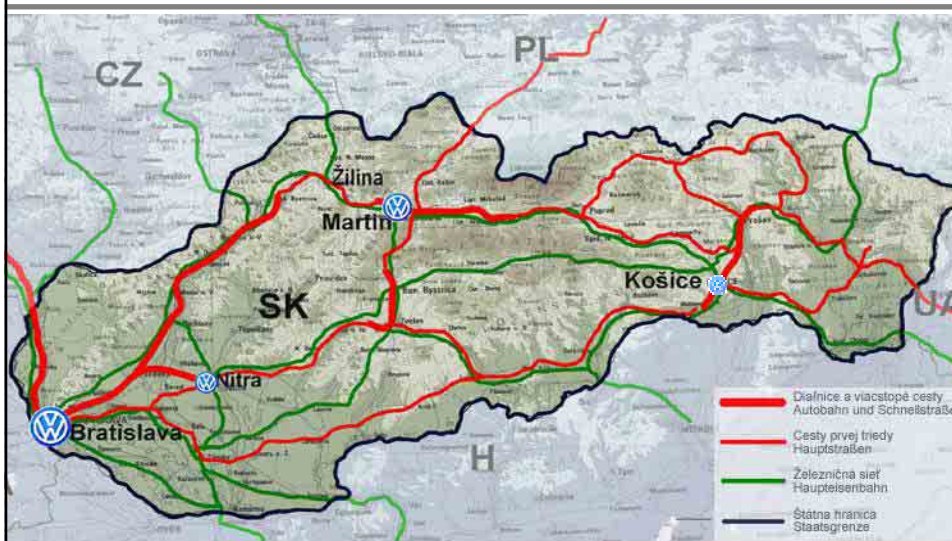


COMPARISON:	SLOVAKIA	EU15	EU25
Population	5.5 mill.	382 mill.	456 mill.
Area:	49,036 km <sup>2</sup>	3.1 mill. km <sup>2</sup>	3.8 mill. km <sup>2</sup>
Density of population	112 / km <sup>2</sup>	121 / km <sup>2</sup>	117 / km <sup>2</sup>
Cars/1000 inhabitants	247	491	460



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## Volkswagen in Slovakia



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## Macroeconomical Indicators Slovak Republic



	Skutočnosť'	Skutočnosť'	Rozpočet
	2003	2004	Forecast 2005
<b>GDP Growth (in current prices) (%)</b> <i>Zuwachs BIP (laufende-Preise) (%)</i>	4	4.1	4.3
<b>Inflation Rate (%)</b> <i>Inflationsrate (%)</i>	8.5	7.5	3.1
<b>Unemployment Rate (%)</b> <i>Arbeitslosenrate (%)</i>	17.4	18.1	15.9
<b>Balance of State Budget (bill.Sk)</b> <i>Saldo SH (Mrd.Sk)</i>	- 56	- 29.4	- 53.9
<b>Balance of State Budget/GDP (%)</b>	- 4.7	- 4.6	- 3.9

Source: Statistical Office of the Slovak Republic



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## Slovak Republic - current rating



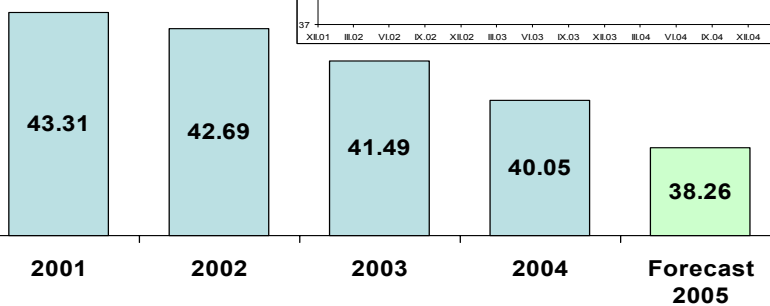
Agency	Standard & Poor's	Moody's	FITCH	R&I
Grade	A- positive outlook	A2 positive outlook	A- stable outlook	BBB
Assignment Date	13.12.04	12.1.05	21.9.04	17.1.03

Source: NBS



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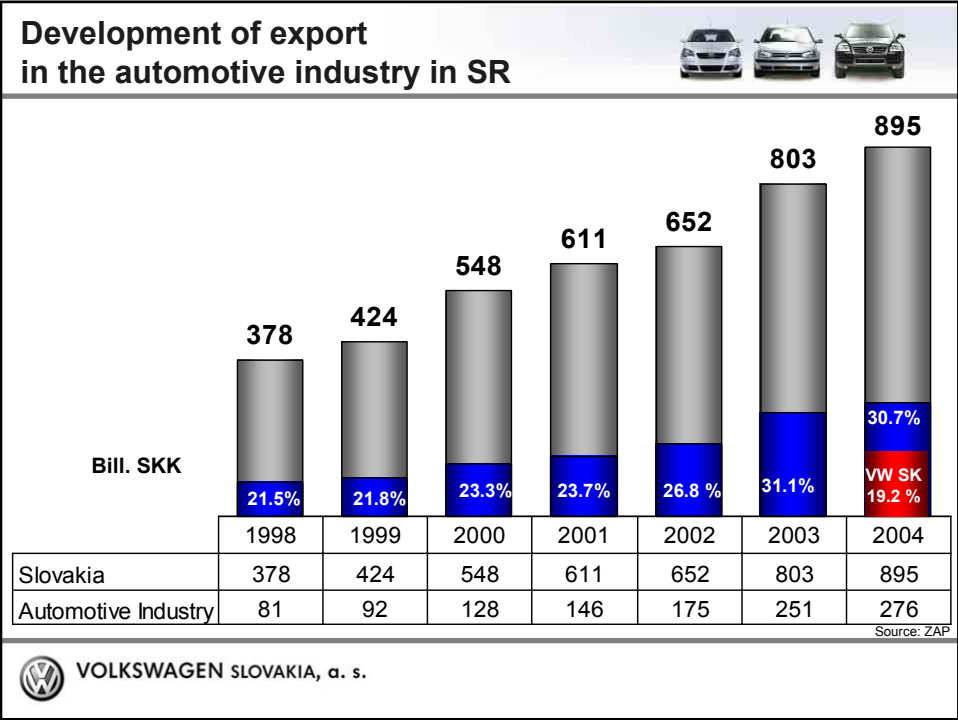
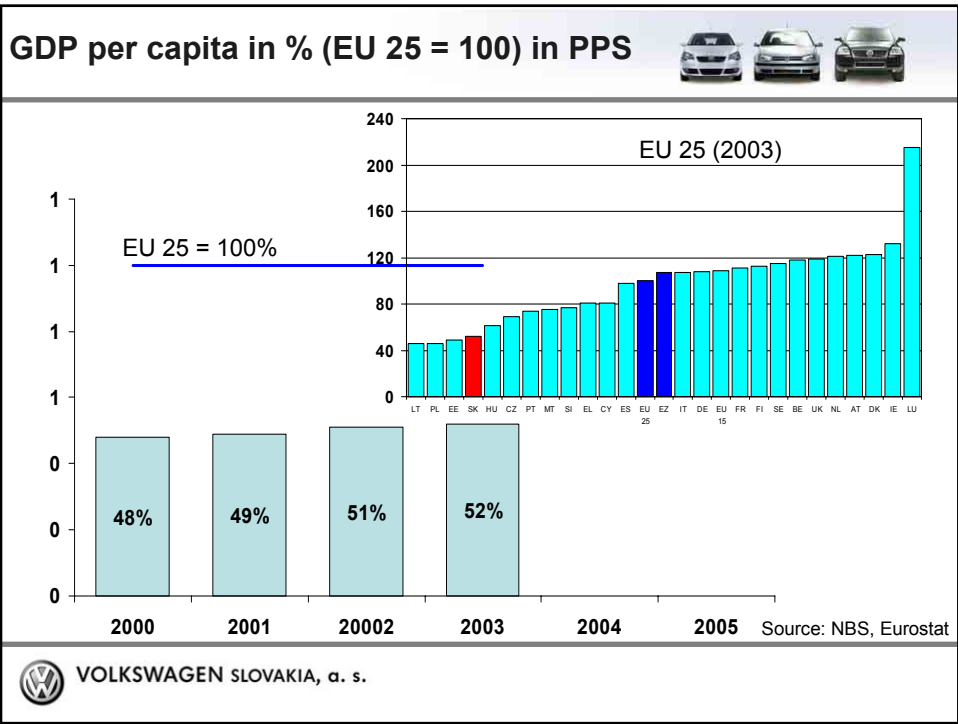
## Exchange Rate SKK/EUR



Source: NBS



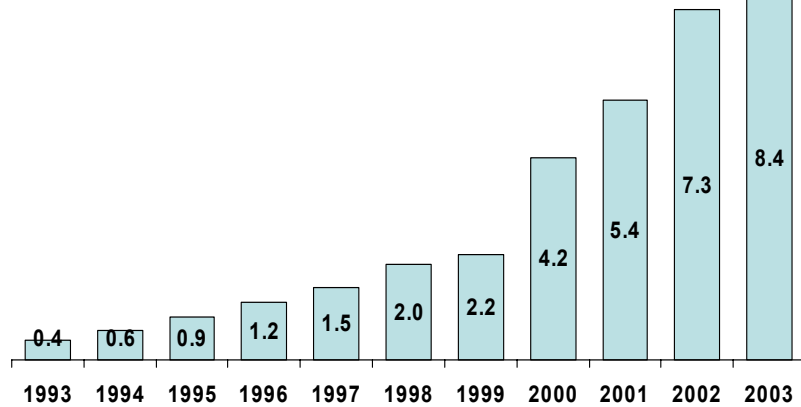
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## SR – Direct Foreign Investments



Bill. USD



Source: MF SR



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## Reforms in the Slovak Republic



### Tax Reform

August 2003 – January 2005

### Reform of Labour Law

January 2002 – January 2004

### Social Reform

from January 2004

### Reform of State Medical Service

From March 2004

### Reform of Education System

from May 2002

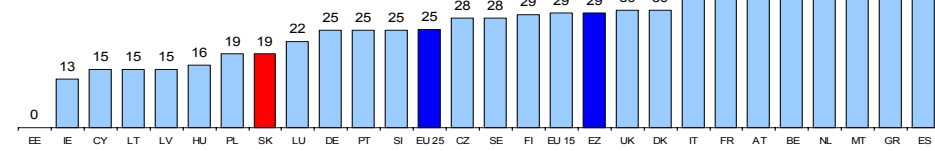


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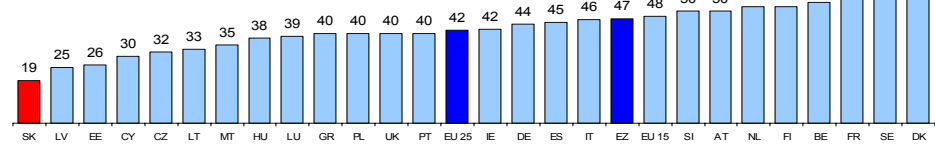
## Tax Rates in EU 25



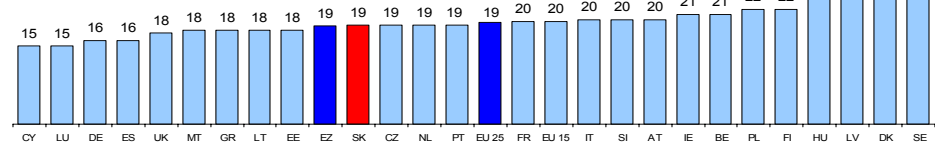
### Corporation Tax/ Körperschaftsteuer



### Income Tax/ Einkommensteuer



### Value Added Tax/ Mehrwertsteuer



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Source: Eurostat

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## Production Programme



Polo



Audi Q7



touareg

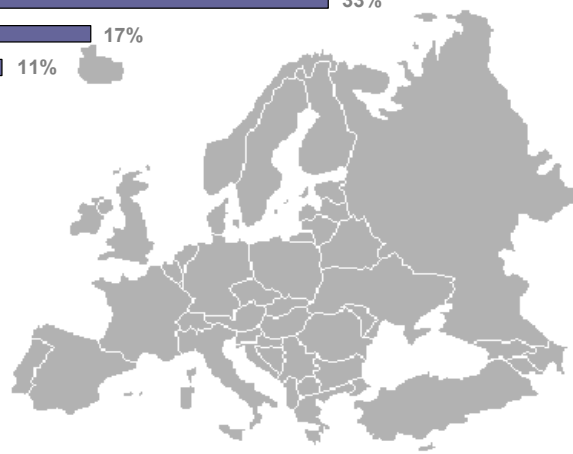
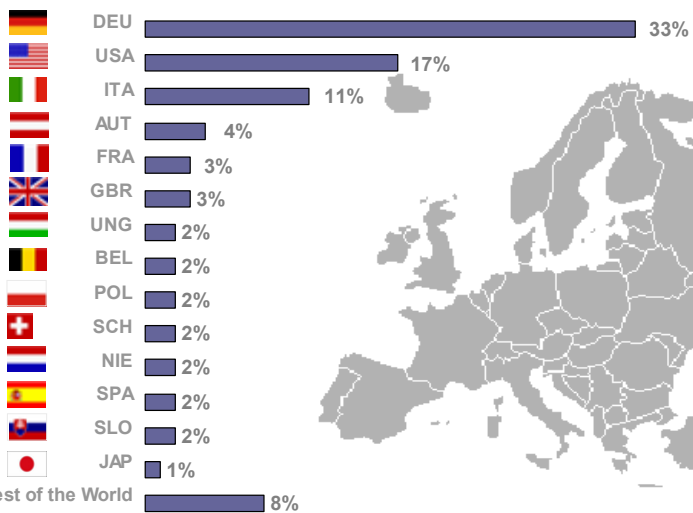


Porsche Cayenne



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## Export countries



Status: 12/2004



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## Market share 2004 in SR



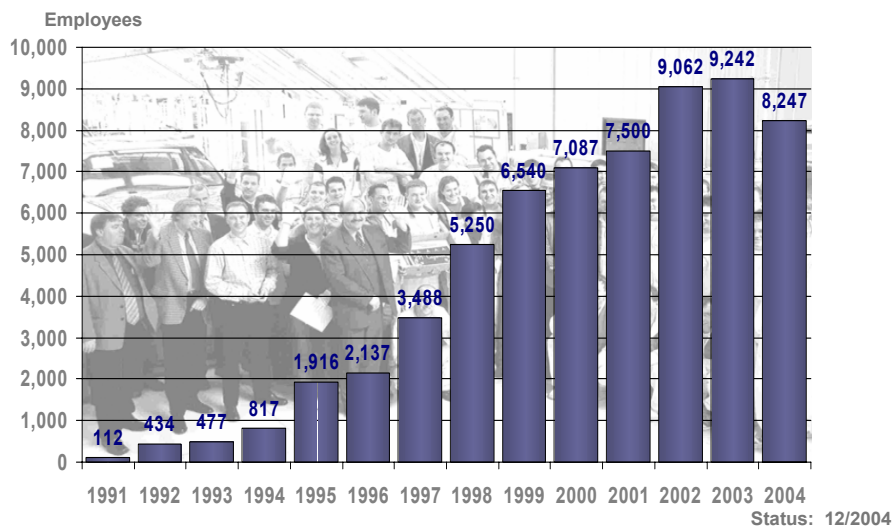
%	ks / units	
<b>Total sales</b>	<b>67,626</b>	<b>100.00</b>
<b>of which</b>		
<b>Volkswagen Group</b>	<b>30,409</b>	<b>44.95</b>
1) ŠKODA	21,235	31.40
2) VOLKSWAGEN	6,134	9.07
8) SEAT	2,235	3.30
AUDI	796	1.18

Source : ZAP



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## Workforce development

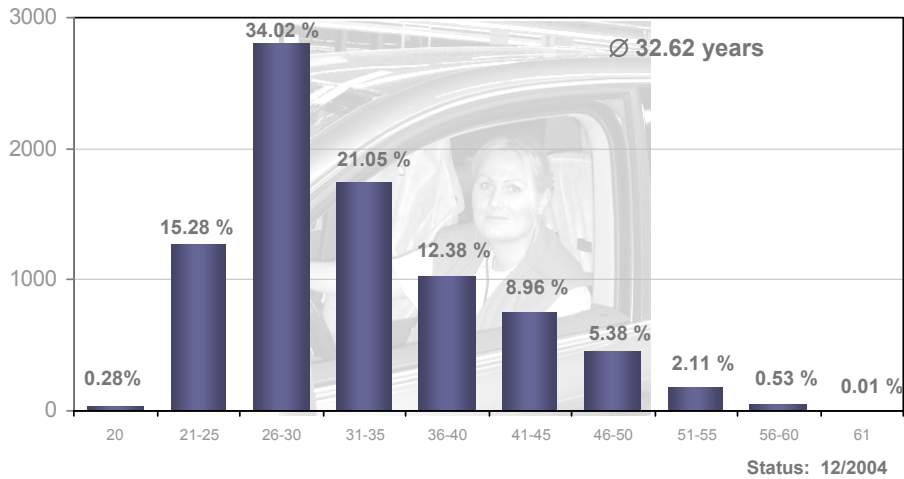


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## Workforce age structure



Employees

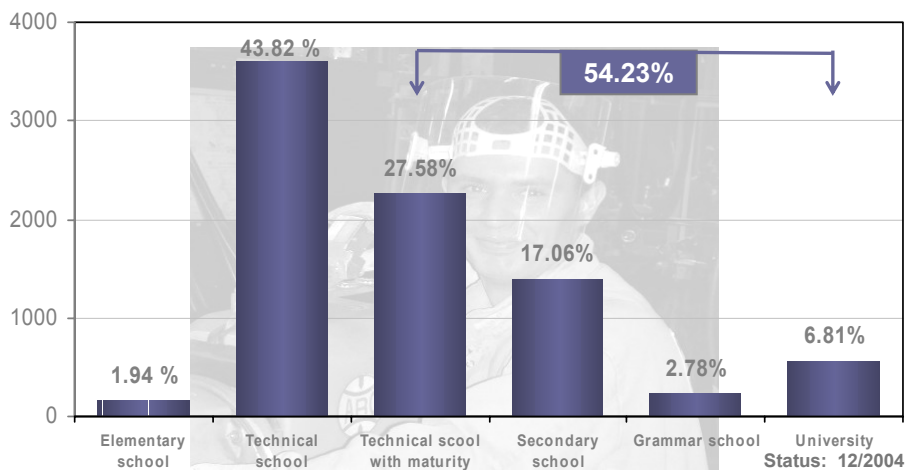


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## Workforce education structure



Employees



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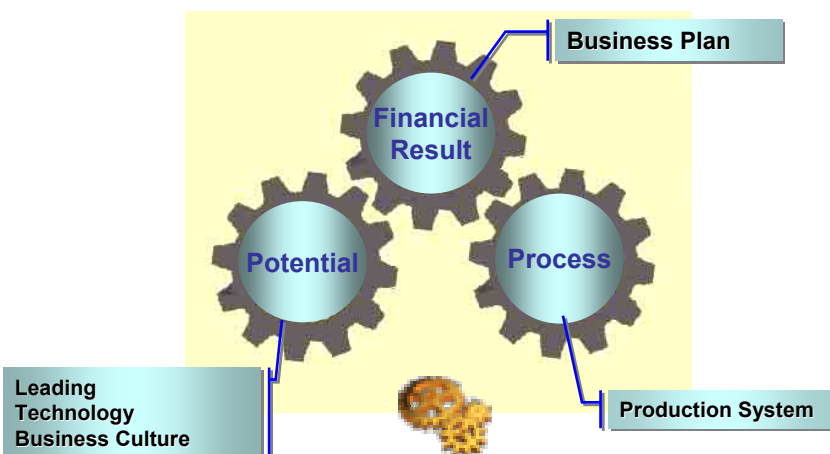
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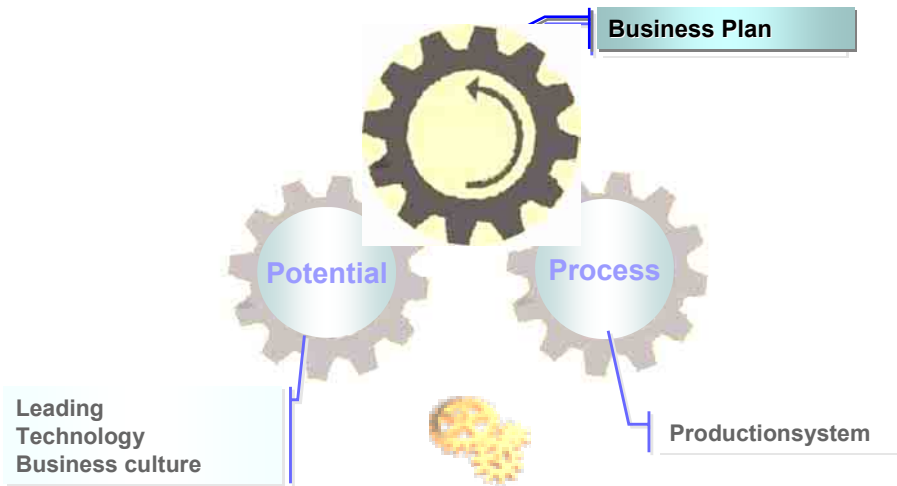
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## Management system of VW SK



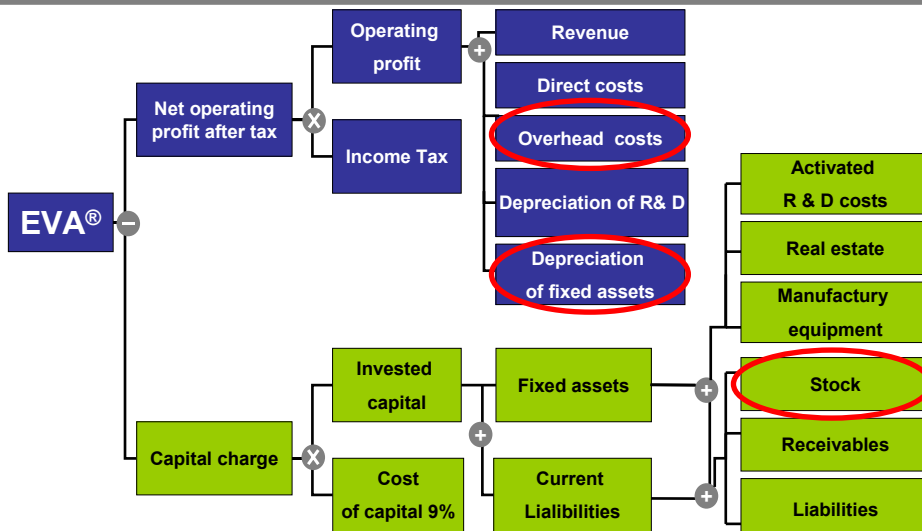
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## Management system of VW SK



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## EVA® - Value lever tree



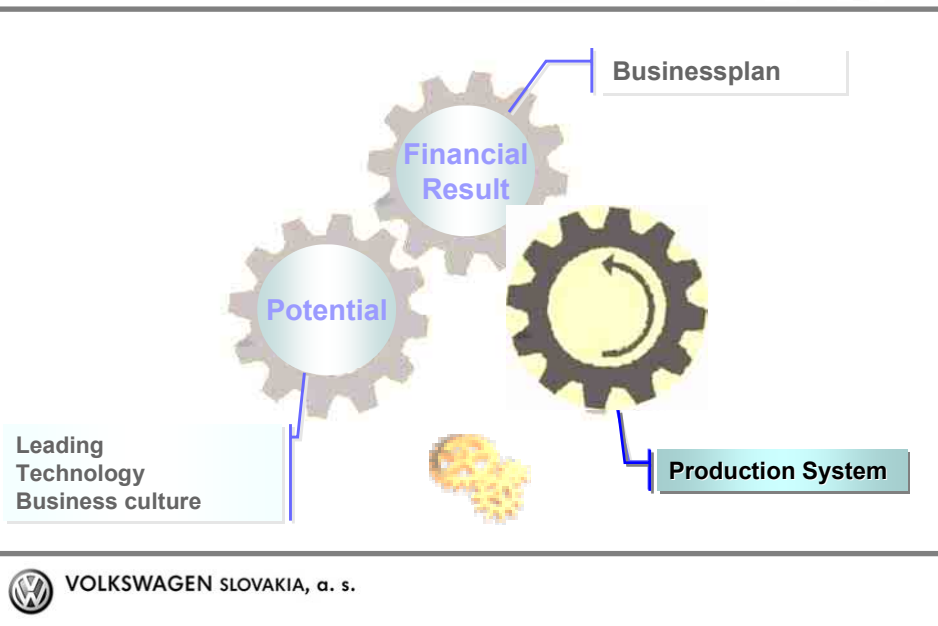
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## Coordination room ForMotion



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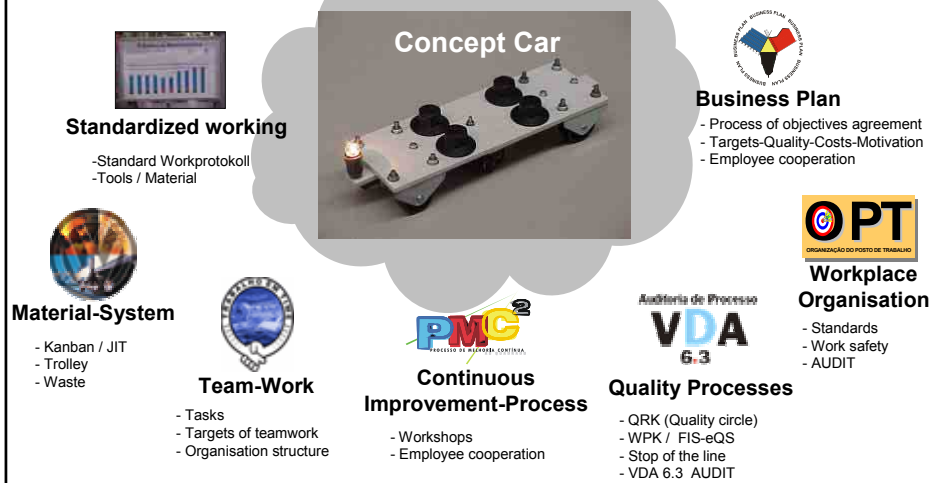
## Management system of VW SK



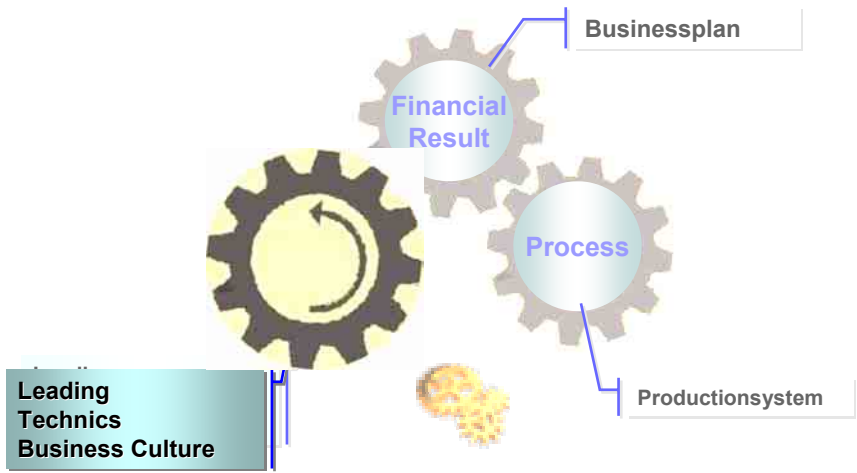
## VW Production system - „Concept Car“



### The connection between theory and experience



## Management system at VW SK



## The VW Group guidelines



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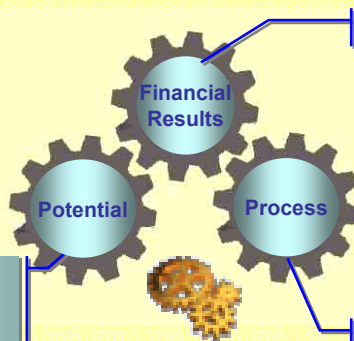
## Conclusion



**Isolated implementation of the figures system on the value basis can not lead to success without the appropriate elements of internal process optimization!**



Leading  
Technology  
Business Culture



Business Plan



Production System



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**Thank you for your attention!**



**VOLKSWAGEN SLOVAKIA, a. s.**