

KEY FIGURES (VOLKSWAGEN GROUP)

	Q 1 2011	Q 1 2010	%
Volume Data¹			
Deliveries to customers (thousand)	1,988	1,744	+14.0
Germany	269	255	+5.2
abroad	1,720	1,489	+15.5
Vehicle sales (thousand)	2,031	1,703	+19.3
Germany	308	255	+20.5
abroad	1,723	1,447	+19.1
Production (thousand)	2,065	1,734	+19.1
Germany	606	565	+7.3
abroad	1,459	1,169	+24.8
Employees (thousand)²	427.2	399.4	+7.0
Germany	183.3	181.3	+1.1
abroad	243.9	218.1	+11.8

- 1) Volume data including the unconsolidated Chinese joint ventures.
All figures shown are rounded, so minor discrepancies may arise from addition of these amounts. 2010 deliveries updated on the basis of statistical extrapolations.
- 2) At March 31, 2011 / Dec. 31, 2010

KEY FIGURES (VOLKSWAGEN GROUP)

Financial Data IFRSs	Q 1 2011	Q 1 2010	%
€ million			
Group			
Sales revenue	37,470	28,647	+30.8
Operating profit as a percentage of sales revenue	2,912 7.8	848 3.0	x
Profit before tax	2,223	703	x
Return on sales before tax %	5.9	2.5	
Profit after tax	1,712	473	x
Profit attributable to shareholders of Volkswagen AG	1,595	423	x
Cash flows from operating activities	2,508	3,148	-20.3
Cash flows from investing activities	4,188	3,022	+38.6

KEY FIGURES (VOLKSWAGEN GROUP)

Financial Data IFRSs	Q 1 2011	Q 1 2010	%
€ million			
Automotive Division¹			
EBITDA	4,279	2,396	+78.6
Cash flows from operating activities	5,120	3,043	+68.3
Cash flows from investing activities ²	4,465	3,013	+48.2
of which: investments in property, plant and equipment as a percentage of sales revenue	940 2.8	903 3.5	+4.1
Capitalized development costs as a percentage of sales revenue	392 1.2	421 1.7	-6.9
Net cash flow	655	31	x
Net liquidity at March 31	19,648	14,235	+38.0
Weighted average numbers of shares outstanding at March 31 (million)			
Ordinary shares: basic	295.0	295.0	
Preferred shares: basic	170.1	108.3	

- 1) Including allocation of consolidation adjustments between the Automotive and Financial Services divisions.
- 2) Excluding acquisition and disposal of equity investments:
Q1 €1,251 million (€1,250 million).

KEY FIGURES¹
(BY BRAND AND BUSINESS FIELD FROM JANUARY 1 TO MARCH 31)

	Vehicle sales (thousand)		Sales revenue (€ million)	
	2011	2010	2011	2010
Volkswagen Passenger Cars	1,077	945	23,042	18,631
Audi	374	316	10,514	8,260
Škoda	181	142	2,691	2,028
SEAT	93	91	1,382	1,307
Bentley	1	1	197	161
Volkswagen Commercial Veh.	108	73	2,145	1,581
Scania ²	19	12	2,414	1,723
VW China ³	512	409	-	-
Other ⁴	-335	-288	-8,589	-8,124
Volkswagen Financial Services			3,674	3,078
Volkswagen Group	2,031	1,703	37,470	28,647
of which:				
Automotive Division	2,031	1,703	33,552	25,454
Financial Services Division			3,918	3,192

- 1) All figures shown are rounded, so minor discrepancies may arise from addition of these amounts.
- 2) Vehicles & Services and Financial Services.
- 3) The sales revenue and operating profit of the joint venture companies in China are not included in the figures for the Group. These Chinese companies are accounted for using the equity method and recorded an operating profit (proportionate) of €557 million (€303 million). The prior-year figures were adjusted.
- 4) Including Porsche Holding Salzburg from March 1, 2011.

KEY FIGURES¹
(BY BRAND AND BUSINESS FIELD FROM JANUARY 1 TO MARCH 31)

	Operating result (€ million)	
	2011	2010
Volkswagen Passenger Cars	1,060	416
Audi	1,115	478
Škoda	187	100
SEAT	-12	-110
Bentley	-25	-36
Volkswagen Commercial Veh.	92	-16
Scania ²	376	214
VW China ³	-	-
Other ⁴	-169	-366
Volkswagen Financial Services	287	167
Volkswagen Group	2,912	848
of which:		
Automotive Division	2,608	682
Financial Services Division	304	166

- 1) All figures shown are rounded, so minor discrepancies may arise from addition of these amounts.
- 2) Vehicles & Services and Financial Services.
- 3) The sales revenue and operating profit of the joint venture companies in China are not included in the figures for the Group. These Chinese companies are accounted for using the equity method and recorded an operating profit (proportionate) of €557 million (€303 million). The prior-year figures were adjusted.
- 4) Including Porsche Holding Salzburg from March 1, 2011. Mainly intragroup items recognized in profit or loss, in particular from the elimination of intercompany profits; the figure includes depreciation and amortization of identifiable assets as part of the purchase price allocation for Scania and Porsche Holding Salzburg.

DELIVERIES TO CUSTOMERS BY MARKET
(FROM JANUARY TO MARCH)

	2011	2010 ¹	%
Worldwide	1,988,397	1,744,273	+14.0
Europe/Remaining markets	996,108	896,504	+11.1
Western Europe	806,578	757,560	+6.5
of which: Germany	268,654	255,302	+5.2
United Kingdom	116,298	113,580	+2.4
France	82,394	66,934	+23.1
Italy	69,826	69,594	+0.3
Spain	57,583	70,732	-18.6
Central and Eastern Europe	111,776	84,588	+32.1
of which: Russia	38,426	20,878	+84.1
Czech Republic	20,084	18,448	+8.9
Poland	16,710	18,987	-12.0
Remaining markets	77,754	54,356	+43.0
of which: Turkey	26,422	14,476	+82.5
South Africa	25,152	17,853	+40.9
North America²	143,948	122,113	+17.9
of which: USA	92,829	79,982	+16.1
Mexico	36,569	29,474	+24.1
Canada	14,550	12,657	+15.0
South America	225,222	218,788	+2.9
of which: Brazil	170,000	173,427	-2.0
Argentina	43,486	36,242	+20.0
Asia-Pacific	623,119	506,868	+22.9
of which: China	548,790	457,429	+20.0
India	28,110	7,871	x
Japan	16,776	17,505	-4.2

- 1) Deliveries and market shares for 2010 have been updated to reflect subsequent statistical trends.
- 2) Overall markets in the USA, Mexico and Canada include passenger cars and light trucks.

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DELIVERIES TO CUSTOMERS BY BRAND (WORLDWIDE) (FROM JANUARY TO MARCH)

	2011	2010 ¹	%
Worldwide	1,988,397	1,744,273	+14.0
Volkswagen Passenger Cars	1,226,115	1,110,614	+10.4
Audi	312,600	264,017	+18.4
Škoda	217,124	178,901	+21.4
SEAT	90,776	88,334	+2.8
Bentley	1,200	1,179	+1.8
Lamborghini	293	300	-2.3
Volkswagen Commercial Veh.	121,218	88,970	+36.2
Scania	19,065	11,947	+59.6
Bugatti	6	11	-45.5

1) Deliveries and market shares for 2010 have been updated to reflect subsequent statistical trends.

MARKET SHARES OF NEW PASSENGER CAR REGISTRATIONS BY COUNTRY (VW GROUP) (FROM JANUARY TO MARCH)

	2011	2010 ¹
Worldwide	12.0 %	11.5 %
Europe/Remaining markets		
Western Europe	21.6 %	19.9 %
of which: Germany	35.8 %	37.2 %
United Kingdom	18.2 %	16.7 %
France	11.2 %	10.2 %
Italy	13.1 %	10.3 %
Spain	24.3 %	23.7 %
Central and Eastern Europe	13.2 %	14.7 %
of which: Russia	7.2 %	7.3 %
Czech Republic	45.3 %	44.7 %
Poland	19.9 %	22.3 %
Remaining markets		
of which: Turkey	15.5 %	15.4 %
South Africa	22.2 %	20.0 %
North America²	3.9 %	4.0 %
of which: USA	3.0 %	3.1 %
Mexico	17.3 %	15.6 %
Canada	4.4 %	3.9 %
South America	19.1 %	21.3 %
of which: Brazil	23.3 %	22.1 %
Argentina	22.3 %	24.2 %
Asia-Pacific	10.7 %	9.2 %
of which: China	17.9 %	17.2 %
India	4.3 %	1.5 %
Japan	1.8 %	1.4 %

1) Deliveries and market shares for 2010 have been updated to reflect subsequent statistical trends.

2) Overall markets in the USA, Mexico and Canada include passenger cars and light trucks.

PRODUCTION NETWORK (GROUP) (STATUS AS OF 31 DECEMBER, 2010)*

GERMANY	
1 Ingolstadt (AUDI)	AUDI cars, components
2 Neckarsulm (AUDI)	AUDI cars
3 Wolfsburg (VW)	VW cars, components
4 Hanover (VWN)	VW Commercial Vehicles, components
5 Brunswick (VW)	components
6 Kassel (VW)	components
7 Emden (VW)	VW cars
8 Salzgitter (VW)	components
9 Chemnitz (VW)	components
10 Zwickau (VW)	VW cars
11 Dresden (VW)	VW cars
12 Wolfsburg (SITECH)	components
13 Osnabrück	VW cars (from 2 nd quarter 2011)
BELGIUM	
14 Brussels (AUDI)	AUDI cars
BOSNIA-HERZEGOVINA	
15 Sarajevo (VW)	components
FRANCE	
16 Molsheim (BUGATTI)	BUGATTI cars
GREAT BRITAIN	
17 Crewe (BENTLEY)	BENTLEY cars, components
ITALY	
18 Sant' Agata Bolognese (LAMBORGHINI)	LAMBORGHINI cars, components
POLAND	
19 Poznań (VWN)	VW Commercial Vehicles, components
20 Polkowice (VW)	components
21 Polkowice (SITECH)	components
PORTUGAL	
22 Palmela (VW)	VW and SEAT cars
RUSSIA	
23 Kaluga (VW)	VW and ŠKODA cars, VW Comm. Vehicles
SWEDEN	
24 Södertälje/Sweden (SCANIA)	trucks, buses, components
25 Oskarshamn/Sweden (SCANIA)	components
26 Luleå/Sweden (SCANIA)	components
27 Angers/France (SCANIA)	trucks
28 Zwolle/The Netherlands (SCANIA)	trucks
29 Meppel/The Netherlands (SCANIA)	components
30 Stupsk/Poland (SCANIA)	buses
31 São Paulo/Brazil (SCANIA)	trucks, buses, components
32 Tucumán/Argentina (SCANIA)	components

PRODUCTION NETWORK (GROUP) (STATUS AS OF 31 DECEMBER, 2010)*

SLOVAK REPUBLIC	
33 Bratislava (VW)	VW, ŠKODA, AUDI and PORSCHE cars, compon.
34 Martin (VW)	components
SPAIN	
35 Barcelona (SEAT)	components
36 Martorell (SEAT)	SEAT cars, components
37 Prat (SEAT)	components
38 Pamplona (VW)	VW cars, components
CZECH REPUBLIC	
39 Mladá Boleslav (ŠKODA)	ŠKODA cars, components
40 Kvasiny (ŠKODA)	ŠKODA cars
41 Vrchlabí (ŠKODA)	ŠKODA cars
HUNGARY	
42 Győr (AUDI)	AUDI cars, components
USA	
43 Chattanooga (VW)	VW cars (from 2 nd quarter 2011)
MEXICO	
44 Puebla (VW)	VW cars and components
ARGENTINA	
45 Cordoba (VW)	components
46 Pacheco (VW)	VW cars, VW Commercial Veh., components
BRAZIL	
47 Anchieta (VW)	VW cars, VW Commercial Veh., components
48 Curitiba (VW)	VW cars
49 São Carlos (VW)	components
50 Taubaté (VW)	VW cars
SOUTH AFRICA	
51 Uitenhage (VW)	VW cars and components
INDIA	
52 Aurangabad (ŠKODA)	ŠKODA, VW and AUDI cars
53 Pune (VW)	VW and ŠKODA cars
PEOPLE'S REPUBLIC OF CHINA	
54 Shanghai, Anting (joint venture)	VW and ŠKODA cars, components
55 Nanjing (joint venture)	VW cars
56 Changchun (joint venture)	VW and AUDI cars, components
57 Chengdu (joint venture)	VW cars
58 Changchun (joint venture)	components
59 Dalian (joint venture)	components (engines)
60 Dalian (joint venture)	components (gearboxes)
61 Shanghai, Jiading (joint venture)	components
62 Shanghai, Loutang (joint venture)	components

* Further information about the production network you will find in "Navigator 2011".

VOLKSWAGEN

AKTIENGESELLSCHAFT

Facts and Figures

Volkswagen Group

January to March 2011