

KEY FIGURES (VOLKSWAGEN GROUP)

| | Q 1-3 2011 | Q 1-3 2010 | % |
|--|---------------|---------------|---------------|
| Volume Data¹ | | | |
| Deliveries to customers (thousand) | 6,170 | 5,408 | + 14.1 |
| Germany | 868 | 773 | + 12.3 |
| abroad | 5,302 | 4,636 | + 14.4 |
| Vehicle sales (thousand) | 6,200 | 5,345 | + 16.0 |
| Germany | 901 | 796 | + 13.3 |
| abroad | 5,299 | 4,550 | + 16.5 |
| Production (thousand) | 6,301 | 5,348 | + 17.8 |
| Germany | 1,778 | 1,568 | + 13.4 |
| abroad | 4,523 | 3,779 | + 19.7 |
| Employees (thousand)² | 448.7 | 399.4 | + 12.3 |
| Germany | 191.6 | 181.3 | + 5.7 |
| abroad | 257.1 | 218.1 | + 17.9 |

- 1) Volume data including the unconsolidated Chinese joint ventures. These companies are accounted for using the equity method. All figures shown are rounded, so minor discrepancies may arise from addition of these amounts. 2010 deliveries updated on the basis of statistical extrapolations.
- 2) At September 30, 2011 / December 31, 2010

KEY FIGURES (VOLKSWAGEN GROUP)

| Financial Data IFRSs | Q 1-3 2011 | Q 1-3 2010 | % |
|--|---------------|---------------|--------|
| € million | | | |
| Group | | | |
| Sales revenue | 116,279 | 92,547 | + 25.6 |
| Operating profit | 8,977 | 4,826 | + 86.0 |
| as a percentage of sales revenue | 7.7 | 5.2 | |
| Profit before tax | 16,637 | 5,444 | x |
| Return on sales before tax % | 14.3 | 5.9 | |
| Profit after tax | 13,642 | 4,029 | x |
| Profit attributable to shareholders of Volkswagen AG | 13,306 | 3,778 | x |
| Cash flows from operating activities | 6,736 | 10,487 | -35.8 |
| Cash flows from investing activities | 8,432 | 6,454 | + 30.6 |

KEY FIGURES (VOLKSWAGEN GROUP)

| Financial Data IFRSs | Q 1-3 2011 | Q 1-3 2010 | % |
|---|---------------|---------------|--------|
| € million | | | |
| Automotive Division¹ | | | |
| EBITDA | 13,435 | 9,822 | + 36.8 |
| Cash flows from operating activities | 12,418 | 11,506 | + 7.9 |
| Cash flows from investing activities ² | 8,605 | 6,327 | + 36.0 |
| of which: investments in property, plant and equipment as a percentage of sales revenue | 4.1 | 4.0 | |
| Capitalized development costs as a percentage of sales revenue | 1.1 | 1.6 | |
| Net cash flow | 3,813 | 5,179 | -26.4 |
| Net liquidity at September 30 | 21,161 | 19,644 | + 7.7 |
| Weighted average numbers of shares outstanding (million) | | | |
| Ordinary shares: basic | 295.1 | 295.0 | |
| Preferred shares: basic | 170.1 | 149.8 | |

- 1) Including allocation of consolidation adjustments between the Automotive and Financial Services divisions.
- 2) Excluding acquisition and disposal of equity investments: Q 1-3 €5,265 million (€4,332 million).

KEY FIGURES¹

(BY BRAND AND BUSINESS FIELD FROM JANUARY 1 TO SEPTEMBER 30)

| | Vehicle sales (thousand) | | Sales revenue (€ million) | |
|----------------------------------|--------------------------|--------------|---------------------------|---------------|
| | 2011 | 2010 | 2011 | 2010 |
| Volkswagen Passenger Cars | 3,317 | 2,843 | 70,651 | 58,930 |
| Audi | 1,140 | 968 | 32,394 | 25,998 |
| ŠKODA | 511 | 426 | 7,629 | 6,294 |
| SEAT | 267 | 260 | 3,958 | 3,732 |
| Bentley | 5 | 3 | 776 | 503 |
| Volkswagen Commercial Veh. | 328 | 248 | 6,653 | 5,378 |
| Scania ² | 59 | 44 | 7,421 | 5,966 |
| VW China ³ | 1,619 | 1,360 | - | - |
| Other ⁴ | -1,046 | -806 | -24,933 | -24,216 |
| Volkswagen Financial Services | | | 11,730 | 9,963 |
| Volkswagen Group | 6,200 | 5,345 | 116,279 | 92,547 |
| of which: | | | | |
| Automotive Division | 6,200 | 5,345 | 103,550 | 82,230 |
| Financial Services Division | | | 12,729 | 10,317 |

- 1) All figures shown are rounded, so minor discrepancies may arise from addition of these amounts.
- 2) Vehicles & Services and Financial Services.
- 3) The sales revenue and operating profit of the joint venture companies in China are not included in the figures for the Group. These Chinese companies are accounted for using the equity method and recorded an operating profit (proportionate) of €1,908 million (€1,354 million). The prior-year figures were adjusted.
- 4) Including Porsche Holding Salzburg from March 1, 2011.

KEY FIGURES¹

(BY BRAND AND BUSINESS FIELD FROM JANUARY 1 TO SEPTEMBER 30)

| | Operating result (€ million) | |
|----------------------------------|------------------------------|--------------|
| | 2011 | 2010 |
| Volkswagen Passenger Cars | 3,256 | 1,554 |
| Audi | 3,960 | 2,271 |
| ŠKODA | 575 | 314 |
| SEAT | -101 | -218 |
| Bentley | -6 | -145 |
| Volkswagen Commercial Veh. | 328 | 142 |
| Scania ² | 1,071 | 938 |
| VW China ³ | - | - |
| Other ⁴ | -982 | -714 |
| Volkswagen Financial Services | 876 | 684 |
| Volkswagen Group | 8,977 | 4,826 |
| of which: | | |
| Automotive Division | 8,032 | 4,131 |
| Financial Services Division | 945 | 695 |

- 1) All figures shown are rounded, so minor discrepancies may arise from addition of these amounts.
- 2) Vehicles & Services and Financial Services.
- 3) The sales revenue and operating profit of the joint venture companies in China are not included in the figures for the Group. These Chinese companies are accounted for using the equity method and recorded an operating profit (proportionate) of €1,908 million (€1,354 million). The prior-year figures were adjusted.
- 4) Including Porsche Holding Salzburg from March 1, 2011. Mainly intragroup items recognized in profit or loss, in particular from the elimination of intercompany profits; the figure includes depreciation and amortization of identifiable assets as part of the purchase price allocation for Scania and Porsche Holding Salzburg.

DELIVERIES TO CUSTOMERS BY MARKET
(FROM JANUARY TO SEPTEMBER)

| | 2011 | 2010 ¹ | % |
|-----------------------------------|------------------|-------------------|---------------|
| Worldwide | 6,169,969 | 5,408,248 | + 14.1 |
| Europe/Remaining markets | 3,045,201 | 2,715,096 | + 12.2 |
| Western Europe | 2,404,094 | 2,213,748 | + 8.6 |
| of which: Germany | 867,837 | 772,508 | + 12.3 |
| United Kingdom | 330,701 | 306,760 | + 7.8 |
| France | 228,726 | 200,774 | + 13.9 |
| Italy | 191,381 | 185,566 | + 3.1 |
| Spain | 166,674 | 200,323 | -16.8 |
| Central and Eastern Europe | 398,970 | 307,661 | + 29.7 |
| of which: Russia | 161,085 | 93,384 | + 72.5 |
| Czech Republic | 61,684 | 61,871 | -0.3 |
| Poland | 53,788 | 57,298 | -6.1 |
| Remaining markets | 242,137 | 193,687 | + 25.0 |
| of which: Turkey | 80,548 | 58,247 | + 38.3 |
| South Africa | 75,742 | 54,987 | + 37.7 |
| North America² | 485,826 | 400,078 | + 21.4 |
| of which: USA | 322,028 | 267,520 | + 20.4 |
| Mexico | 110,067 | 87,821 | + 25.3 |
| Canada | 53,731 | 44,737 | + 20.1 |
| South America | 715,753 | 654,309 | + 9.4 |
| of which: Brazil | 541,679 | 524,626 | + 3.3 |
| Argentina | 135,064 | 99,429 | + 35.8 |
| Asia-Pacific | 1,923,189 | 1,638,765 | + 17.4 |
| of which: China | 1,692,351 | 1,477,013 | + 14.6 |
| India | 81,425 | 32,481 | x |
| Japan | 53,221 | 51,871 | + 2.6 |

- 1) Deliveries and market shares for 2010 have been updated to reflect subsequent statistical trends.
- 2) Overall markets in the USA, Mexico and Canada include passenger cars and light trucks.

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DELIVERIES TO CUSTOMERS BY BRAND (WORLDWIDE)

| | Q 1-3 2011 | Q 1-3 2010 ¹ | % |
|-----------------------------------|------------------|----------------------------|---------------|
| Worldwide | 6,169,969 | 5,408,248 | + 14.1 |
| Volkswagen Passenger Cars | 3,810,407 | 3,392,169 | + 12.3 |
| Audi | 973,211 | 829,281 | + 17.4 |
| ŠKODA | 664,773 | 568,990 | + 16.8 |
| SEAT | 266,819 | 258,894 | + 3.1 |
| Bentley | 4,763 | 3,651 | + 30.5 |
| Lamborghini | 1,082 | 1,002 | + 8.0 |
| Volkswagen Commercial Veh. | 389,904 | 310,684 | + 25.5 |
| Scania | 58,985 | 43,549 | + 35.4 |
| Bugatti | 25 | 28 | -10.7 |

1) Deliveries and market shares for 2010 have been updated to reflect subsequent statistical trends.

MARKET SHARES OF NEW PASSENGER CAR REGISTRATIONS BY COUNTRY (VW GROUP)

| | Q 1-3 2011 | Q 1-3 2010 ¹ |
|-----------------------------------|---------------|----------------------------|
| Worldwide | 12.4 % | 11.6 % |
| Europe/Remaining markets | | |
| Western Europe | 22.9 % | 21.0 % |
| of which: Germany | 36.1 % | 35.4 % |
| United Kingdom | 19.4 % | 17.1 % |
| France | 12.6 % | 11.1 % |
| Italy | 13.0 % | 11.4 % |
| Spain | 24.8 % | 24.3 % |
| Central and Eastern Europe | 13.4 % | 13.7 % |
| of which: Russia | 8.3 % | 7.2 % |
| Czech Republic | 45.7 % | 46.7 % |
| Poland | 22.1 % | 22.5 % |
| Remaining markets | | |
| of which: Turkey | 14.1 % | 13.4 % |
| South Africa | 23.1 % | 20.6 % |
| North America² | 4.2 % | 3.8 % |
| of which: USA | 3.4 % | 3.1 % |
| Mexico | 17.4 % | 15.5 % |
| Canada | 4.4 % | 3.7 % |
| South America | 19.0 % | 19.8 % |
| of which: Brazil | 22.5 % | 22.8 % |
| Argentina | 24.6 % | 24.0 % |
| Asia-Pacific | 11.4 % | 10.0 % |
| of which: China | 18.8 % | 18.3 % |
| India | 4.7 % | 2.0 % |
| Japan | 2.1 % | 1.5 % |

1) Deliveries and market shares for 2010 have been updated to reflect subsequent statistical trends.

2) Overall markets in the USA, Mexico and Canada include passenger cars and light trucks.

PRODUCTION NETWORK (GROUP) (STATUS AS OF 31 DECEMBER, 2010)*

| | |
|--|---|
| GERMANY | |
| 1 Ingolstadt (AUDI) | AUDI cars, components |
| 2 Neckarsulm (AUDI) | AUDI cars |
| 3 Wolfsburg (VW) | VW cars, components |
| 4 Hanover (VWN) | VW Commercial Vehicles, components |
| 5 Brunswick (VW) | components |
| 6 Kassel (VW) | components |
| 7 Emden (VW) | VW cars |
| 8 Salzgitter (VW) | components |
| 9 Chemnitz (VW) | components |
| 10 Zwickau (VW) | VW cars |
| 11 Dresden (VW) | VW cars |
| 12 Wolfsburg (SITECH) | components |
| 13 Osnabrück | VW cars (from 2 nd quarter 2011) |
| BELGIUM | |
| 14 Brussels (AUDI) | AUDI cars |
| BOSNIA-HERZEGOVINA | |
| 15 Sarajevo (VW) | components |
| FRANCE | |
| 16 Molsheim (BUGATTI) | BUGATTI cars |
| GREAT BRITAIN | |
| 17 Crewe (BENTLEY) | BENTLEY cars, components |
| ITALY | |
| 18 Sant' Agata Bolognese (LAMBORGHINI) | LAMBORGHINI cars, components |
| POLAND | |
| 19 Poznań (VWN) | VW Commercial Vehicles, components |
| 20 Polkowice (VW) | components |
| 21 Polkowice (SITECH) | components |
| PORTUGAL | |
| 22 Palmela (VW) | VW and SEAT cars |
| RUSSIA | |
| 23 Kaluga (VW) | VW and ŠKODA cars, VW Comm. Vehicles |
| SWEDEN | |
| 24 Södertälje/Sweden (SCANIA) | trucks, buses, components |
| 25 Oskarshamn/Sweden (SCANIA) | components |
| 26 Luleå/Sweden (SCANIA) | components |
| 27 Angers/France (SCANIA) | trucks |
| 28 Zwolle/The Netherlands (SCANIA) | trucks |
| 29 Meppel/The Netherlands (SCANIA) | components |
| 30 Stupsk/Poland (SCANIA) | buses |
| 31 São Paulo/Brazil (SCANIA) | trucks, buses, components |
| 32 Tucumán/Argentina (SCANIA) | components |

PRODUCTION NETWORK (GROUP) (STATUS AS OF 31 DECEMBER, 2010)*

| | |
|--------------------------------------|---|
| SLOVAK REPUBLIC | |
| 33 Bratislava (VW) | VW, ŠKODA, AUDI and PORSCHE cars, compon. |
| 34 Martin (VW) | components |
| SPAIN | |
| 35 Barcelona (SEAT) | components |
| 36 Martorell (SEAT) | SEAT cars, components |
| 37 Prat (SEAT) | components |
| 38 Pamplona (VW) | VW cars, components |
| CZECH REPUBLIC | |
| 39 Mladá Boleslav (ŠKODA) | ŠKODA cars, components |
| 40 Kvasiny (ŠKODA) | ŠKODA cars |
| 41 Vrchlabí (ŠKODA) | ŠKODA cars |
| HUNGARY | |
| 42 Győr (AUDI) | AUDI cars, components |
| USA | |
| 43 Chattanooga (VW) | VW cars (from 2 nd quarter 2011) |
| MEXICO | |
| 44 Puebla (VW) | VW cars and components |
| ARGENTINA | |
| 45 Cordoba (VW) | components |
| 46 Pacheco (VW) | VW cars, VW Commercial Veh., components |
| BRAZIL | |
| 47 Anchieta (VW) | VW cars, VW Commercial Veh., components |
| 48 Curitiba (VW) | VW cars |
| 49 São Carlos (VW) | components |
| 50 Taubaté (VW) | VW cars |
| SOUTH AFRICA | |
| 51 Uitenhage (VW) | VW cars and components |
| INDIA | |
| 52 Aurangabad (ŠKODA) | ŠKODA, VW and AUDI cars |
| 53 Pune (VW) | VW and ŠKODA cars |
| PEOPLE'S REPUBLIC OF CHINA | |
| 54 Shanghai, Anting (joint venture) | VW and ŠKODA cars, components |
| 55 Nanjing (joint venture) | VW cars |
| 56 Changchun (joint venture) | VW and AUDI cars, components |
| 57 Chengdu (joint venture) | VW cars |
| 58 Changchun (joint venture) | components |
| 59 Dalian (joint venture) | components (engines) |
| 60 Dalian (joint venture) | components (gearboxes) |
| 61 Shanghai, Jiading (joint venture) | components |
| 62 Shanghai, Loutang (joint venture) | components |

* Further information about the production network you will find in "Navigator 2011".

VOLKSWAGEN

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Facts and Figures

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January to September 2011