

# VOLKSWAGEN

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## Volkswagen Group – Deliveries to customers

| Deliveries to customers <u>by markets</u> | Apr. 2020      | Apr. 2019      | Delta (%)    | Jan. – Apr. 2020 | Jan. – Apr. 2019 | Delta (%)    |
|---|----------------|----------------|--------------|------------------|------------------|--------------|
| Western Europe                            | 75,800         | 325,100        | -76.7        | 846,100          | 1,289,900        | -34.4        |
| Central and Eastern Europe                | 26,800         | 69,700         | -61.5        | 191,200          | 256,800          | -25.6        |
| North America                             | 36,200         | 76,600         | -52.8        | 224,800          | 293,300          | -23.3        |
| South America                             | 10,900         | 48,600         | -77.6        | 137,800          | 180,000          | -23.4        |
| China (incl. HK)                          | 305,600        | 302,600        | +1.0         | 919,500          | 1,249,200        | -26.4        |
| Asia-Pacific Rest                         | 11,900         | 19,400         | -39.0        | 75,000           | 90,900           | -17.5        |
| Middle East/Africa                        | 6,400          | 24,400         | -73.7        | 85,100           | 111,800          | -23.9        |
| <b>Worldwide</b>                          | <b>473,500</b> | <b>866,400</b> | <b>-45.4</b> | <b>2,479,500</b> | <b>3,472,000</b> | <b>-28.6</b> |

| Deliveries to customers <u>by brands</u> | Apr. 2020      | Apr. 2019      | Delta (%)    | Jan. – Apr. 2020 | Jan. – Apr. 2019 | Delta (%)    |
|--|----------------|----------------|--------------|------------------|------------------|--------------|
| Volkswagen Passenger Cars                | 300,500        | 487,400        | -38.3        | 1,392,000        | 1,943,800        | -28.4        |
| Audi                                     | 82,400         | 140,300        | -41.3        | 435,400          | 587,600          | -25.9        |
| ŠKODA                                    | 41,600         | 95,900         | -56.6        | 274,500          | 403,500          | -32.0        |
| SEAT                                     | 10,000         | 51,000         | -80.4        | 140,300          | 202,600          | -30.8        |
| Porsche                                  | 16,300         | 25,200         | -35.4        | 69,400           | 80,900           | -14.2        |
| Volkswagen Commercial Vehicles           | 14,400         | 44,500         | -67.7        | 109,200          | 170,100          | -35.8        |
| MAN                                      | 4,400          | 11,800         | -62.6        | 32,200           | 45,300           | -29.0        |
| Scania                                   | 3,000          | 8,900          | -66.6        | 21,200           | 32,500           | -34.8        |
| Others*                                  | 1,100          | 1,500          | -30.4        | 5,400            | 5,800            | -6.7         |
| <b>Volkswagen Group (total)</b>          | <b>473,500</b> | <b>866,400</b> | <b>-45.4</b> | <b>2,479,500</b> | <b>3,472,000</b> | <b>-28.6</b> |

\*Others includes Bentley, Lamborghini and Bugatti