

VOLKSWAGEN

AKTIENGESELLSCHAFT

Volkswagen Group – Deliveries to customers

Deliveries to customers by <u>market</u>	Dec. 2020	Dec. 2019	Delta (%)	Oct. – Dec. 2020	Oct. – Dec. 2019	Delta (%)	Jan. – Dec. 2020	Jan. – Dec. 2019	Delta (%)
Western Europe	311,600	289,200	+7.7	857,000	893,400	-4.1	2,939,900	3,747,600	-21.6
Central and Eastern Europe	64,900	72,200	-10.1	196,900	214,000	-8.0	677,000	802,400	-15.6
North America	92,000	84,400	+9.0	236,800	248,600	-4.8	785,800	951,500	-17.4
South America	51,300	56,000	-8.4	155,000	161,600	-4.0	489,700	608,600	-19.5
China (incl. HK)	421,800	469,500	-10.2	1,189,000	1,278,500	-7.0	3,849,000	4,233,600	-9.1
Rest of Asia-Pacific	28,500	32,500	-12.1	80,400	84,900	-5.3	273,200	300,100	-9.0
Middle East/Africa	27,500	27,100	+1.6	85,500	88,800	-3.7	290,700	331,600	-12.3
Worldwide	997,600	1,030,900	-3.2	2,800,700	2,969,900	-5.7	9,305,400	10,975,300	-15.2

Deliveries to customers by <u>brand</u>	Dec. 2020	Dec. 2019	Delta (%)	Oct. – Dec. 2020	Oct. – Dec. 2019	Delta (%)	Jan. – Dec. 2020	Jan. – Dec. 2019	Delta (%)
Volkswagen Passenger Cars	603,100	615,200	-2.0	1,653,800	1,764,200	-6.3	5,328,000	6,279,000	-15.1
Audi	175,400	176,000	-0.3	505,600	488,500	+3.5	1,692,800	1,845,600	-8.3
ŠKODA	94,200	114,700	-17.8	282,900	329,000	-14.0	1,004,800	1,242,800	-19.1
SEAT	37,200	31,300	+18.9	110,100	119,300	-7.7	427,000	574,100	-25.6
Porsche	31,200	26,300	+18.6	80,600	78,500	+2.7	272,200	280,800	-3.1
Volkswagen Commercial Vehicles	33,600	43,500	-22.7	99,600	121,700	-18.1	371,700	491,600	-24.4
MAN	12,900	13,000	-0.6	38,200	38,400	-0.6	118,100	142,800	-17.3
Scania	7,900	8,500	-6.8	24,400	24,700	-1.6	72,100	99,500	-27.5
Others*	2,000	2,500	-17.8	5,500	5,600	-0.6	18,700	19,300	-3.0
Volkswagen Group	997,600	1,030,900	-3.2	2,800,700	2,969,900	-5.7	9,305,400	10,975,300	-15.2

*Others include Bentley, Lamborghini and Bugatti