

KEY FIGURES (VOLKSWAGEN GROUP)

	Q 1 - 3 2010	Q 1 - 3 2009	%
Volume Data¹			
Deliveries to customers (thousand)	5,409	4,790	+12.9
Germany	773	956	-19.2
abroad	4,636	3,834	+20.9
Vehicle sales (thousand)	5,345	4,616	+15.8
Germany	796	1,022	-22.1
abroad	4,550	3,594	+26.6
Production (thousand)	5,348	4,361	+22.6
Germany	1,568	1,410	+11.2
abroad	3,779	2,952	+28.0
Employees (thousand)²	389.7	368.5	+5.8
Germany	178.5	172.6	+3.4
abroad	211.2	195.9	+7.8

1) Volume data including the vehicle production investments Shanghai-Volkswagen Automotive Company Ltd. and FAW-Volkswagen Automotive Company Ltd. These companies are accounted for using the equity method. All figures shown are rounded, so minor discrepancies may arise from addition of these amounts. 2009 deliveries updated on the basis of statistical extrapolations.

2) On Sept. 30, 2010 / Dec. 31, 2009

KEY FIGURES (VOLKSWAGEN GROUP)

Financial Data IFRSs	Q 1 - 3 2010	Q 1 - 3 2009	%
€ million			
Group			
Sales revenue	92,547	77,158	+19.9
Operating profit	4,826	1,518	x
as a percentage of sales revenue	5.2	2.0	
Profit before tax	5,444	1,065	x
Return on sales before tax %	5.9	1.4	
Profit after tax	4,029	655	x
Profit attributable (to shareholders of Volkswagen AG)	3,778	719	x
Cash flows from operating activities*	10,487	10,289	+1.9
Cash flows from investing activities*	6,454	4,102	+57.3

* 2009 adjusted.

KEY FIGURES (VOLKSWAGEN GROUP)

Financial Data IFRSs	Q 1 - 3 2010	Q 1 - 3 2009	%
€ million			
Automotive Division¹			
EBITDA	9,822	5,957	+64.9
Cash flows from operating activities ²	11,506	9,157	+25.7
Cash flows from investing activities ^{2,3}	6,327	4,052	+56.1
of which: investments in property, plant and equipment ²	3,327	3,856	-13.7
as a percentage of sales revenue	4.0	5.7	
Capitalized development costs as a percentage of sales revenue	1.342	1,502	-10.7
Net cash flow	5,179	5,104	+1.5
Net liquidity at June 30	19,644	13,391	+46.7
Weighted average numbers of shares outstanding at June 30 (million)			
Ordinary shares: basic	295.0	294.9	
Preferred shares: basic	149.8	107.7 ²	

1) Including allocation of consolidation adjustments between the Automotive and Financial Services divisions.

2) 2009 adjusted.

3) Excluding acquisition and disposal of equity investments:
Q3 €1,724 million (€1,897 million), Q1-3 €4,332 million (€5,278 million).

KEY FIGURES¹
(BY BRAND AND BUSINESS FIELD FROM JANUARY TO SEPTEMBER)

	Vehicle sales (thousand)		Sales revenue (€ million)	
	2010	2009	2010	2009
Volkswagen Passenger Cars	2,843	2,542	58,930	47,470
Audi	968	852	25,998	21,689
Škoda	426	409	6,294	5,167
SEAT	260	235	3,732	3,358
Bentley	3	3	503	378
Volkswagen Commercial Veh.	248	204	5,378	3,958
Scania ²	44	30	5,966	4,537
VW China ³	1,360	997	-	-
Other	-806	-656	-24,216	-18,252
Volkswagen Financial Services			9,963	8,853
Volkswagen Group	5,345	4,616	92,547	77,158
of which:				
Automotive Division	5,345	4,616	82,230	67,937
Financial Services Division			10,317	9,221

1) All figures shown are rounded, so minor discrepancies may arise from addition of these amounts.

2) Vehicles & Services and Financial Services.

3) The sales revenue and operating profit of the joint venture companies in China are not included in the figures for the Group. These Chinese companies are accounted for using the equity method and recorded an operating profit (proportionate) of €1,317million (€525 million).

KEY FIGURES
(BY BRAND AND BUSINESS FIELD FROM JANUARY TO SEPTEMBER)

	Operating profit (€million)	
	2010	2009
Volkswagen Passenger Cars	1,554	335
Audi	2,271	1,172
Škoda	314	162
SEAT	-218	-228
Bentley	-145	-148
Volkswagen Commercial Veh.	142	390 ¹
Scania ²	938	98
VW China ³	-	-
Other ⁴	-714	-732
Volkswagen Financial Services	684	468
Volkswagen Group	4,826	1,518
of which:		
Automotive Division	4,131	1,056
Financial Services Division	695	462

1) 2009 including the proceeds from the sale of Volkswagen Caminhões e Ônibus Indústria e Comércio de Veículos Comerciais Ltda., Resende.

2) Vehicles & Services and Financial Services.

3) The sales revenue and operating profit of the joint venture companies in China are not included in the figures for the Group. These Chinese companies are accounted for using the equity method and recorded an operating profit (proportionate) of €1,317million (€525 million).

4) Mainly intragroup items recognized in profit or loss, in particular from the elimination of intercompany profits, and including depreciation and amortization of identifiable assets as part of the purchase price allocation for Scania.

DELIVERIES TO CUSTOMERS BY MARKET
(FROM JANUARY TO SEPTEMBER)

	2010	2009 ¹	%
Worldwide	5,408,554	4,789,801	+12.9
Europe/Remaining markets	2,715,478	2,640,789	+2.8
Western Europe	2,214,060	2,205,339	+0.4
of which: Germany	772,508	955,982	-19.2
United Kingdom	306,878	260,478	+17.8
France	200,774	189,544	+5.9
Spain	200,383	162,328	+23.4
Italy	185,575	178,800	+3.8
Central and Eastern Europe	307,660	288,101	+6.8
of which: Russia	93,384	73,220	+27.5
Czech Republic	61,872	55,822	+10.8
Poland	57,305	57,923	-1.1
Remaining markets	193,758	147,349	+31.5
of which: Turkey	58,247	38,332	+52.0
South Africa	54,987	41,484	+32.5
North America²	400,078	349,909	+14.3
of which: USA	267,520	220,644	+21.2
Mexico	87,821	90,702	-3.2
Canada	44,737	38,563	+16.0
South America	654,247	625,539	+4.6
of which: Brazil	524,626	528,870	-0.8
Argentina	99,332	78,199	+27.0
Asia-Pacific	1,638,751	1,173,564	+39.6
of which: China	1,477,013	1,062,284	+39.0
Japan	51,871	40,236	+28.9
India	32,481	13,956	x

1) Deliveries and market shares for 2009 have been updated to reflect subsequent statistical trends.

2) Overall markets in the USA, Mexico and Canada include passenger cars and light trucks.

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DELIVERIES TO CUSTOMERS BY BRAND (WORLDWIDE) (FROM JANUARY TO SEPTEMBER)

	2010	2009 ¹	%
Worldwide	5,408,554	4,789,801	+12.9
Volkswagen Passenger Cars	3,392,303	3,022,444	+12.2
Audi	829,307	704,976	+17.6
Škoda	568,990	504,625	+12.8
SEAT	259,054	255,371	+1.4
Bentley	3,651	3,313	+10.2
Lamborghini	1,002	1,210	-17.2
Volkswagen Commercial Veh.	310,670	268,139	+15.9
Scania	43,549	29,690	+46.7
Bugatti	28	33	-15.2

1) Deliveries and market shares for 2009 have been updated to reflect subsequent statistical trends.

MARKET SHARES OF NEW PASSENGER CAR REGISTRATIONS BY COUNTRY (VW GROUP)

	Q 1 - 3 2010	Q 1 - 3 2009 ¹
Worldwide	11.6 %	11.5 %
Europe/Remaining markets		
Western Europe	21.0 %	21.1 %
of which: Germany	35.4 %	33.7 %
United Kingdom	17.1 %	16.1 %
France	11.1 %	11.5 %
Spain	24.3 %	23.2 %
Italy	11.3 %	10.3 %
Central and Eastern Europe	13.7 %	13.2 %
of which: Russia	7.2 %	6.6 %
Czech Republic	46.7 %	42.4 %
Poland	22.5 %	22.0 %
Remaining markets		
of which: Turkey	13.4 %	10.7 %
South Africa	20.6 %	20.3 %
North America²	3.8 %	3.6 %
of which: USA	3.1 %	2.8 %
Mexico	15.5 %	17.0 %
Canada	3.7 %	3.4 %
South America	19.9 %	22.1 %
of which: Brazil	22.8 %	25.9 %
Argentina	24.0 %	25.4 %
Asia-Pacific	10.0 %	9.2 %
of which: China	18.3 %	18.0 %
Japan	1.5 %	1.4 %
India	2.0 %	1.1 %

1) Deliveries and market shares for 2009 have been updated to reflect subsequent statistical trends.

2) Overall markets in the USA, Mexico and Canada include passenger cars and light trucks.

PRODUCTION NETWORK (GROUP) (STATUS AS OF 30 SEPTEMBER, 2010)*

GERMANY	
1 Ingolstadt (AUDI)	AUDI cars, components
2 Neckarsulm (AUDI)	AUDI cars
3 Wolfsburg (VW)	VW cars, components
4 Hanover (VWN)	VW Commercial Vehicles, components
5 Brunswick (VW)	components
6 Kassel (VW)	components
7 Emden (VW)	VW cars
8 Salzgitter (VW)	components
9 Chemnitz (VW)	components
10 Zwickau (VW)	VW cars
11 Dresden (VW)	VW cars
12 Wolfsburg (SITECH)	components
BELGIUM	
13 Brussels (AUDI)	AUDI cars
BOSNIA-HERZEGOVINA	
14 Sarajevo (VW)	components
FRANCE	
15 Molsheim (BUGATTI)	BUGATTI cars
GREAT BRITAIN	
16 Crewe (BENTLEY)	BENTLEY cars, components
ITALY	
17 Sant' Agata Bolognese (LAMBORGHINI)	LAMBORGHINI cars, components
POLAND	
18 Poznań (VWN)	VW Commercial Vehicles, components
19 Polkowice (VW)	components
20 Polkowice (SITECH)	components
PORTUGAL	
21 Palmela (VW)	VW and SEAT cars
RUSSIA	
22 Kaluga (VW)	VW, AUDI and ŠKODA cars, VW Comm. Vehicles
SWEDEN	
23 Södertälje/Sweden (SCANIA)	trucks, buses, components
24 Oskarshamn/Sweden (SCANIA)	components
25 Luleå/Sweden (SCANIA)	components
26 Angers/France (SCANIA)	trucks
27 Zwolle/The Netherlands (SCANIA)	trucks
28 Meppel/The Netherlands (SCANIA)	components
29 Stupsk/Poland (SCANIA)	buses
30 St. Petersburg/Russia (SCANIA)	buses
31 São Paulo/Brazil (SCANIA)	trucks, buses, components
32 Tucumán/Argentina (SCANIA)	components

PRODUCTION NETWORK (GROUP) (STATUS AS OF 30 SEPTEMBER, 2010)*

SLOVAK REPUBLIC	
33 Bratislava (VW)	VW, ŠKODA, AUDI and PORSCHE cars, compon.
34 Martin (VW)	components
SPAIN	
35 Barcelona (SEAT)	components
36 Martorell (SEAT)	SEAT cars, components
37 Prat (SEAT)	components
38 Pamplona (VW)	VW cars, components
CZECH REPUBLIC	
39 Mladá Boleslav (ŠKODA)	ŠKODA cars, components
40 Kvasiny (ŠKODA)	ŠKODA cars
41 Vrchlabí (ŠKODA)	ŠKODA cars
HUNGARY	
42 Győr (AUDI)	AUDI cars, components
MEXICO	
43 Puebla (VW)	VW cars, trucks, buses, components
ARGENTINA	
44 Cordoba (VW)	components
45 Pacheco (VW)	VW cars, VW Commercial Veh., components
BRAZIL	
46 Anchieta (VW)	VW cars, VW Commercial Veh., components
47 Curitiba (VW)	VW cars
48 São Carlos (VW)	components
49 Taubaté (VW)	VW cars
SOUTH AFRICA	
50 Uitenhage (VW)	VW cars, trucks, buses, components
INDIA	
51 Aurangabad (ŠKODA)	ŠKODA, VW and AUDI cars
52 Pune (VW)	VW and ŠKODA cars
PEOPLE'S REPUBLIC OF CHINA	
53 Shanghai, Anting (joint venture)	VW and ŠKODA cars, components
54 Nanjing (joint venture)	VW cars
55 Changchun (joint venture)	VW and AUDI cars, components
56 Chengdu (joint venture)	VW cars
57 Changchun (joint venture)	components
58 Dalian (joint venture)	components (engines)
59 Dalian (joint venture)	components (gearboxes)
60 Shanghai, Jiading (joint venture)	components
61 Shanghai, Loutang (joint venture)	components

* Further information about the production network you will find in "Navigator 2010".

VOLKSWAGEN

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Facts and Figures

Volkswagen Group

January to September 2010