

**KEY FIGURES (VOLKSWAGEN GROUP)**

Volume Data <sup>1</sup>	H 1 2012	H 1 2011	%
<b>Deliveries to customers</b> (thousand)	<b>4,552</b>	<b>4,128</b>	<b>+ 10.3</b>
of which: Germany	620	583	+ 6.4
abroad	3,932	3,545	+ 10.9
<b>Vehicle sales</b> (thousand)	<b>4,644</b>	<b>4,133</b>	<b>+ 12.4</b>
of which: Germany	644	634	+ 1.5
abroad	4,000	3,499	+ 14.3
<b>Production</b> (thousand)	<b>4,681</b>	<b>4,184</b>	<b>+ 11.9</b>
of which: Germany	1,232	1,197	+ 2.9
abroad	3,449	2,987	+ 15.4
<b>Employees</b> (thousand) <sup>2</sup>	<b>518.7</b>	<b>502.0</b>	<b>+ 3.3</b>
of which: Germany	229.0	224.9	+ 1.9
abroad	289.7	277.1	+ 4.5

1) Volume data including the unconsolidated Chinese joint ventures. These companies are accounted for using the equity method. All figures shown are rounded, so minor discrepancies may arise from addition of these amounts. 2011 deliveries updated on the basis of statistical extrapolations.

2) On June 30, 2012/December 31, 2011.

**KEY FIGURES (VOLKSWAGEN GROUP)**

Financial Data (IFRSs)	H 1 2012	H 1 2011	%
<b>€ million</b>			
<b>Group</b>			
Sales revenue	95,378	77,767	+ 22.6
Operating profit as a percentage of sales revenue	6.492	6.086	+ 6.7
Profit before tax as a percentage of sales revenue	10.056	8.233	+ 22.1
Profit after tax	8,827	6,496	+ 35.9
Profit attributable (to shareholders of Volkswagen AG)	8,774	6,267	+ 40.0
Cash flows from operating activities	2,360	3,681	- 35.9
Cash flows from investing activities attributable to operating activities	4,940	6,264	- 21.1

**KEY FIGURES (VOLKSWAGEN GROUP)**

Financial Data IFRSs	H 1 2012	H 1 2011	%
<b>€ million</b>			
<b>Automotive Division<sup>1</sup></b>			
EBITDA <sup>2</sup>	10,296	8,980	+ 14.7
Cash flows from operating activities	6,752	8,432	- 19.9
Cash flows from investing activities attributable to operating activities <sup>3</sup>	4,753	6,506	- 27.0
of which: investments in property, plant and equipment as a percentage of sales revenue	3.400	2.533	+ 34.2
capitalized development costs as a percentage of sales revenue	1.055	737	+ 43.1
Net cash flow	1,999	1,926	+ 3.8
Net liquidity at June 30	14,863	19,439	- 23.5
Weighted average numbers of shares outstanding (million)	295.1	295.0	
Ordinary shares: basic	295.1	295.0	
Preferred shares: basic	170.1	170.1	

1) Including allocation of consolidation adjustments between the Automotive and Financial Services divisions.

2) Operating profit plus net depreciation/amortization and impairment losses/reversals of impairment losses on property, plant and equipment, capitalized development costs, leasing and rental assets, goodwill and financial assets as reported in the cash flow statement.

3) Excluding acquisition and disposal of equity investments: Q2 €2,242 million (€1,925 million), H1 €4,354 million (€3,175 million)

**KEY FIGURES<sup>1</sup>**

(BY BRAND AND BUSINESS FIELD FROM JANUARY TO JUNE)

	Vehicle sales (thousand)		Sales revenue (€ million)	
	2012	2011	2012	2011
Volkswagen Passenger Cars	2,416	2,207	52,746	46,874
Audi	678	762	25,022	21,526
ŠKODA	408	362	5,715	5,363
SEAT	218	188	3,349	2,760
Bentley	5	3	757	486
Volkswagen Commercial Veh.	228	218	4,848	4,416
Scania <sup>2</sup>	32	40	4,606	5,034
MAN <sup>2</sup>	68	-	7,810	-
VW China <sup>3</sup>	1,255	1,053	-	-
Other <sup>4,5</sup>	- 664	- 699	- 18,333	- 16,480
Volkswagen Financial Services	-	-	8,858	7,790
<b>Volkswagen Group</b>	<b>4,644</b>	<b>4,133</b>	<b>95,378</b>	<b>77,767</b>
Automotive Division	4,644	4,133	85,759	69,336
of which:				
Passenger Cars and Light Commercial Vehicles	4,544	4,093	73,603	64,445
Trucks and Buses, Power Engineering	100	40	12,156	4,890
Financial Services Division	-	-	9,619	8,432

1) All figures shown are rounded, so minor discrepancies may arise from addition of these amounts.

2) Including financial services. MAN as from November 9, 2011.

3) The sales revenue and operating profit of the joint venture companies in China are not included in the figures for the Group. The Chinese companies are accounted for using the equity method and recorded an operating profit (proportionate) of €1,778 million (€1,162 million).

4) Including Porsche Holding Salzburg as from March 1, 2011.

**KEY FIGURES<sup>1</sup>**

(BY BRAND AND BUSINESS FIELD FROM JANUARY TO JUNE)

	Operating result (€ million)	
	2012	2011
Volkswagen Passenger Cars	2,212	2,131
Audi	2,876	2,540
ŠKODA	449	412
SEAT	- 42	- 48
Bentley	57	- 17
Volkswagen Commercial Veh.	242	235
Scania <sup>2</sup>	477	743
MAN <sup>2</sup>	354	-
VW China <sup>3</sup>	-	-
Other <sup>4,5</sup>	- 798	- 465
Volkswagen Financial Services	665	553
<b>Volkswagen Group</b>	<b>6,492</b>	<b>6,086</b>
Automotive Division	5,761	5,485
of which:		
Passenger Cars and Light Commercial Vehicles	5,656	4,909
Trucks and Buses, Power Engineering	105	576
Financial Services Division	731	600

1) All figures shown are rounded, so minor discrepancies may arise from addition of these amounts.

2) Including financial services. MAN as from November 9, 2011.

3) The sales revenue and operating profit of the joint venture companies in China are not included in the figures for the Group. These Chinese companies are accounted for using the equity method and recorded an operating profit (proportionate) of €1,778 million (€1,162 million).

4) Including Porsche Holding Salzburg as from March 1, 2011.

5) Mainly intragroup items recognized in profit or loss, in particular from the elimination of intercompany profits; the figure includes depreciation and amortization of identifiable assets as part of the purchase price allocation for Scania, Porsche Holding Salzburg and MAN.

**DELIVERIES TO CUSTOMERS BY MARKET**

PASSENGER CARS AND LIGHT COMMERCIAL VEHICLES (FROM JANUARY TO JUNE)

	2012	2011 <sup>1</sup>	%
<b>Worldwide</b>	<b>4,451,657</b>	<b>4,088,158</b>	<b>+ 8.9</b>
<b>Europe/Remaining markets</b>	<b>2,115,133</b>	<b>2,057,299</b>	<b>+ 2.8</b>
<b>Western Europe</b>	<b>1,612,087</b>	<b>1,647,860</b>	<b>- 2.2</b>
of which: Germany	606,079	580,559	+ 4.4
United Kingdom	225,357	217,351	+ 3.7
France	151,743	161,059	- 5.8
Italy	113,192	138,923	- 18.5
Spain	104,192	120,410	- 13.5
<b>Central and Eastern Europe</b>	<b>322,874</b>	<b>253,689</b>	<b>+ 27.3</b>
of which: Russia	152,575	96,228	+ 58.6
Czech Republic	43,518	41,705	+ 4.3
Poland	39,755	35,480	+ 12.0
<b>Remaining markets</b>	<b>180,172</b>	<b>155,750</b>	<b>+ 15.7</b>
of which: Turkey	54,489	55,835	- 2.4
South Africa	52,651	47,801	+ 10.1
<b>North America</b>	<b>389,752</b>	<b>319,106</b>	<b>+ 22.1</b>
of which: USA	275,217	211,015	+ 30.4
Mexico	75,542	72,264	+ 4.5
Canada	38,993	35,827	+ 8.8
<b>South America</b>	<b>469,458</b>	<b>455,234</b>	<b>+ 3.1</b>
of which: Brazil	347,086	343,623	+ 1.0
Argentina	94,750	87,482	+ 8.3
<b>Asia-Pacific</b>	<b>1,477,314</b>	<b>1,256,519</b>	<b>+ 17.6</b>
of which: China	1,299,800	1,106,593	+ 17.5
India	60,877	55,121	+ 10.4
Japan	40,867	34,096	+ 19.9

1) Deliveries for 2011 have been updated to reflect subsequent statistical trends.

**Volkswagen Aktiengesellschaft**

Konzern Kommunikation

Brieffach 1972

38436 Wolfsburg

272.802.499.20.03

Printed in Germany

**DELIVERIES TO CUSTOMERS BY BRAND (WORLDWIDE)**  
(FROM JANUARY TO JUNE)

	2012	2011 <sup>1</sup>	%
<b>Worldwide</b>	<b>4,552,083</b>	<b>4,128,458</b>	<b>+ 10.3</b>
<b>Volkswagen Passenger Cars</b>	<b>2,787,042</b>	<b>2,530,189</b>	<b>+ 10.2</b>
<b>Audi</b>	<b>733,237</b>	<b>652,892</b>	<b>+ 12.3</b>
<b>ŠKODA</b>	<b>492,969</b>	<b>454,698</b>	<b>+ 8.4</b>
<b>SEAT</b>	<b>163,325</b>	<b>186,416</b>	<b>- 12.4</b>
<b>Bentley</b>	<b>3,929</b>	<b>2,978</b>	<b>+ 31.9</b>
<b>Lamborghini</b>	<b>1,109</b>	<b>674</b>	<b>+ 64.5</b>
<b>Volkswagen Commercial Vehicles</b>	<b>270,032</b>	<b>260,297</b>	<b>+ 3.7</b>
<b>Bugatti</b>	<b>14</b>	<b>14</b>	<b>0.0</b>
<b>Scania</b>	<b>32,032</b>	<b>40,300</b>	<b>- 20.5</b>
<b>MAN<sup>2</sup></b>	<b>68,394</b>	<b>-</b>	<b>x</b>

**MARKET SHARES OF NEW PASSENGER CAR REGISTRATIONS BY COUNTRY (VOLKSWAGEN GROUP) (FROM JANUARY TO JUNE)**

	2012	2011 <sup>1</sup>
<b>Worldwide</b>	<b>12.4 %</b>	<b>12.3 %</b>
<b>Europe/Remaining markets</b>		
<b>Western Europe</b>	<b>23.8 %</b>	<b>22.5 %</b>
of which: Germany	36.9 %	35.9 %
United Kingdom	19.8 %	19.4 %
France	13.8 %	12.1 %
Italy	13.2 %	13.1 %
Spain	24.8 %	24.9 %
<b>Central and Eastern Europe</b>	<b>15.5 %</b>	<b>13.5 %</b>
of which: Russia	10.9 %	7.9 %
Czech Republic	44.8 %	45.1 %
Poland	24.3 %	24.2 %
<b>Remaining markets</b>		
of which: Turkey	17.7 %	14.3 %
South Africa	22.5 %	23.1 %
<b>North America<sup>2</sup></b>	<b>4.5 %</b>	<b>4.2 %</b>
of which: USA	3.8 %	3.3 %
Mexico	16.3 %	17.5 %
Canada	4.5 %	4.4 %
<b>South America</b>	<b>19.3 %</b>	<b>18.9 %</b>
of which: Brazil	22.4 %	22.4 %
Argentina	25.7 %	24.2 %
<b>Asia-Pacific</b>	<b>11.5 %</b>	<b>11.4 %</b>
of which: China	20.2 %	18.6 %
India	4.5 %	4.6 %
Japan	1.6 %	2.1 %

1) Market shares for 2011 have been updated to reflect subsequent statistical trends.  
2) Overall markets in the USA, Mexico and Canada include passenger cars and light trucks.

**DELIVERIES TO CUSTOMERS BY MARKET TRUCKS AND BUSES (FROM JANUARY TO JUNE)<sup>1</sup>**

	2012	2011	%
<b>Europe/Remaining markets</b>	<b>57,994</b>	<b>27,268</b>	<b>x</b>
<b>Western Europe</b>	<b>35,018</b>	<b>14,503</b>	<b>x</b>
<b>Central and Eastern Europe</b>	<b>12,919</b>	<b>6,077</b>	<b>x</b>
<b>Remaining markets</b>	<b>10,057</b>	<b>6,688</b>	<b>+ 50.4</b>
<b>North America</b>	<b>1,065</b>	<b>228</b>	<b>x</b>
<b>South America</b>	<b>35,435</b>	<b>9,749</b>	<b>x</b>
of which: Brazil	30,308	7,399	x
<b>Asia-Pacific</b>	<b>5,932</b>	<b>3,055</b>	<b>+ 94.2</b>
of which: China	1,743	885	+ 96.9
<b>Worldwide</b>	<b>100,426</b>	<b>40,300</b>	<b>x</b>
<b>Scania</b>	<b>32,032</b>	<b>40,300</b>	<b>- 20.5</b>
<b>MAN</b>	<b>68,394</b>	<b>-</b>	<b>x</b>

1) The MAN brand's deliveries are included as from November 9, 2011.

**PRODUCTION NETWORK (GROUP)**  
(STATUS AS OF 31 DECEMBER, 2011)\*

GERMANY	
1 Ingolstadt (AUDI)	AUDI cars, components
2 Neckarsulm (AUDI)	AUDI cars
3 Wolfsburg (VW)	VW cars, components
4 Hanover (VWN)	VW Commercial Vehicles, components
5 Brunswick (VW)	components
6 Kassel (VW)	components
7 Emden (VW)	VW cars
8 Salzgitter (VW)	components
9 Chemnitz (VW)	components
10 Zwickau (VW)	VW cars
11 Dresden (VW)	VW cars
12 Osnabrück (VW)	VW cars
13 Wolfsburg (SITECH)	components
14 Munich (MAN)	trucks, components
15 Nuremberg (MAN)	components
16 Plauen (MAN)	buses
17 Salzgitter (MAN)	trucks, components
18 Pithampur/India (MAN)	trucks
19 Steyr/Austria (MAN)	trucks, components
20 Wien/Austria (MAN)	special purpose vehicles
21 Kraków/Poland (MAN)	trucks
22 Poznań/Poland (MAN)	buses
23 Starachowice/Poland (MAN)	buses
24 Olifantsfontein/South Africa (MAN)	buses
25 Pinetown/South Africa (MAN)	trucks, buses
26 Ankara/Turkey (MAN)	buses
27 Resende/Brazil (MAN)	trucks, buses
28 Querétaro/Mexico (MAN)	trucks, buses
29 Augsburg (MAN)	large-bore diesel engines, turbochargers
30 Berlin (MAN)	compressors
31 Deggendorf (MAN)	reactor technology, high-pressure apparatus
32 Hamburg (MAN)	steam turbines
33 Oberhausen (MAN)	compressors, gas and steam turbines
34 Aurangabad/India (MAN)	large-bore diesel engines, engineering center
35 Changzhou/China (MAN)	turbochargers for large-bore diesel engines, compr.
36 Fredrikshavn/Denmark (MAN)	propulsion systems
37 Kopenhagen/Denmark (MAN)	components for large-bore diesel engines

\* Further information about the production network you will find in "Navigator 2012".

**PRODUCTION NETWORK (GROUP)**  
(STATUS AS OF 31 DECEMBER, 2011)\*

38 Saint-Nazaire/France (MAN)	large-bore diesel engines
39 Zurich/Switzerland (MAN)	compressors and vacuum blowers
40 Velká Bíteš/Czech Republic (MAN)	turbochargers for large-bore diesel engines, compr.
41 Augsburg (MAN)	vehicle transmissions, special gear units, testing syst.
42 Hanover (MAN)	slide bearings
43 Rheine (MAN)	standard gear units, couplings
44 Wintherthur/Switzerland (MAN)	turbo gear units
BELGIUM	
45 Brussels (AUDI)	AUDI cars
BOSNIA-HERZEGOVINA	
46 Sarajevo (VW)	components
FRANCE	
47 Molsheim (BUGATTI)	BUGATTI cars
GREAT BRITAIN	
48 Crewe (BENTLEY)	BENTLEY cars, components
ITALY	
49 Sant'Agata Bolognese (LAMBORGHINI)	LAMBORGHINI cars, components
POLAND	
50 Poznań (VWN)	VW Commercial Vehicles, components
51 Polkowice (VW)	components
52 Polkowice (SITECH)	components
PORTUGAL	
53 Setúbal (VW)	VW and SEAT cars
RUSSIA	
54 Kaluga (VW)	VW and ŠKODA cars, VW Comm. Vehicles
SWEDEN	
55 Södertälje/Sweden (SCANIA)	trucks, buses, components
56 Oskarshamn/Sweden (SCANIA)	components
57 Luleå/Sweden (SCANIA)	components
58 Angers/France (SCANIA)	trucks
59 Zwolle/The Netherlands (SCANIA)	trucks
60 Meppel/The Netherlands (SCANIA)	components
61 Stupsk/Poland (SCANIA)	buses
62 São Paulo/Brazil (SCANIA)	trucks, buses, components
63 Tucumán/Argentina (SCANIA)	components
SLOVAK REPUBLIC	
64 Bratislava (VW)	VW, ŠKODA, AUDI, SEAT and PORSCHE cars, compon.
65 Martin (VW)	components

\* Further information about the production network you will find in "Navigator 2012".

**PRODUCTION NETWORK (GROUP)**  
(STATUS AS OF 31 DECEMBER, 2011)\*

SPAIN	
66 Barcelona (SEAT)	components
67 Martorell (SEAT)	SEAT and AUDI cars, components
68 Prat (SEAT)	components
69 Pamplona (VW)	VW cars, components
CZECH REPUBLIC	
70 Mladá Boleslav (ŠKODA)	ŠKODA cars, components
71 Kvasiny (ŠKODA)	ŠKODA cars
72 Vrchlabí (ŠKODA)	ŠKODA cars
HUNGARY	
73 Győr (AUDI)	AUDI cars, components
USA	
74 Chattanooga (VW)	VW cars
MEXICO	
75 Puebla (VW)	VW cars, components
ARGENTINA	
76 Córdoba (VW)	components
77 Pacheco (VW)	VW cars, VW Commercial Veh., components
BRAZIL	
78 Anchieta (VW)	VW cars, VW Commercial Veh., components
79 Curitiba (VW)	VW cars
80 São Carlos (VW)	components
81 Taubaté (VW)	VW cars
SOUTH AFRICA	
82 Uitenhage (VW)	VW cars, components
INDIA	
83 Aurangabad (ŠKODA)	ŠKODA, VW and AUDI cars
84 Pune (VW)	VW and ŠKODA cars
PEOPLE'S REPUBLIC OF CHINA	
85 Shanghai, Anting (joint venture)	VW and ŠKODA cars, components
86 Nanjing (joint venture)	VW cars
87 Changchun (joint venture)	VW and AUDI cars, components
88 Chengdu (joint venture)	VW cars
89 Changchun (joint venture)	components
90 Chengdu	components
91 Dalian (joint venture)	components (engines)
92 Shanghai, Jiading (joint venture)	components (gearboxes)
93 Shanghai, Loutang (joint venture)	components (engines)
94 Dalian (joint venture)	components (gearboxes)

\* Further information about the production network you will find in "Navigator 2012".

**VOLKSWAGEN**

AKTIENGESELLSCHAFT

**Facts and Figures**  
Volkswagen Group

January to June 2012