

KEY FIGURES (VOLKSWAGEN GROUP)

Volume Data ¹	Q 1 2013	Q 1 2012	%
Deliveries to customers (thousand)	2,314	2,209	+ 4.8
of which: Germany	268	289	- 7.4
abroad	2,046	1,919	+ 6.6
Vehicle sales (thousand)	2,375	2,260	+ 5.1
of which: Germany	294	315	- 6.9
abroad	2,081	1,944	+ 7.1
Production (thousand)	2,388	2,317	+ 3.0
of which: Germany	607	652	- 6.8
abroad	1,780	1,666	+ 6.9
Employees (thousand) ²	552.4	549.8	+ 0.5
of which: Germany	250.1	249.5	+ 0.2
abroad	302.3	300.3	+ 0.7

1) Volume data including the unconsolidated Chinese joint ventures. All figures shown are rounded, so minor discrepancies may arise from addition of these amounts. 2012 deliveries updated on the basis of statistical extrapolations.

2) On March 31, 2013/December 31, 2012.

KEY FIGURES (VOLKSWAGEN GROUP)

Financial Data (IFRSs)	Q 1 2013	Q 1 2012 ¹	%
€ million			
Group			
Sales revenue	46,565	47,326	- 1.6
Operating profit as a percentage of sales revenue	2,344	3,165	- 26.0
Profit before tax as a percentage of sales revenue	5.0	6.7	- 26.0
Profit after tax	2,688	4,248	- 36.7
Profit attributable to shareholders of Volkswagen AG)	5.8	9.0	- 36.7
Profit after tax	1,946	3,148	- 38.2
Profit attributable to shareholders of Volkswagen AG)	2,026	3,128	- 35.2
Cash flows from operating activities	2,549	1,454	+ 75.3
Cash flows from investing activities attributable to operating activities	2,429	2,732	- 11.1

1) Prior-year figures adjusted to reflect application of IAS 19R.

KEY FIGURES (VOLKSWAGEN GROUP)¹

Financial Data IFRSs	Q 1 2013	Q 1 2012 ²	%
€ million			
Automotive Division³			
EBITDA ⁴	4,525	5,138	- 11.9
Cash flows from operating activities	3,528	2,941	+ 19.9
Cash flows from investing activities attributable to operating activities ³ of which: investments in property, plant and equipment as a percentage of sales revenue	3,942	2,523	+ 56.2
capitalized development costs as a percentage of sales revenue	1,672	1,695	- 1.4
Net cash flow	4.1	4.0	- 2.5
Net liquidity at June 30	678	465	+ 46.0
Weighted average numbers of shares outstanding (million)	1.6	1.1	+ 46.0
Ordinary shares: basic	295.1	295.1	0.0
Preferred shares: basic	186.3	170.1	+ 9.0

- Operating profit plus net depreciation/amortization and impairment losses/reversals of impairment losses on property, plant and equipment, capitalized development costs, leasing and rental assets, goodwill and financial assets as reported in the cash flow statement.
- Prior-year figures adjusted to reflect application of IAS 19R.
- Including allocation of consolidation adjustments between the Automotive and Financial Services divisions.
- Excluding acquisition and disposal of equity investments: Q1 €2,208 million (€2,112 million).

KEY FIGURES¹

(BY BRAND AND BUSINESS FIELD FROM JANUARY TO MARCH)

	Vehicle sales (thousand)		Sales revenue (€ million)	
	2013	2012	2013	2012
Volkswagen Passenger Cars	1,149	1,177	24,334	26,137
Audi	330	340	11,734	12,389
ŠKODA	179	206	2,414	2,916
SEAT	111	99	1,647	1,579
Bentley	2	2	314	357
Porsche ²	36	-	3,275	-
Volkswagen Commercial Veh.	102	119	2,204	2,486
Scania ²	17	16	2,375	2,363
MAN ²	30	35	3,594	3,896
VW China ³	767	588	-	-
Other	- 348	- 323	- 10,037	- 9,118
Volkswagen Group	2,375	2,260	46,565	47,326
Automotive Division	2,375	2,260	41,129	42,630
of which:				
Passenger Cars ⁴	2,226	2,090	33,123	34,011
Commercial Vehicles ⁴ , Power Engineering	149	170	8,006	8,619
Financial Services	-	-	5,436	4,695
Division	-	-	5,436	4,695

- All figures shown are rounded, so minor discrepancies may arise from addition of these amounts.
- Including financial services. Porsche as from August 1, 2012.
- The sales revenue and operating profit of the joint venture companies in China are not included in the figures for the Group. The Chinese companies are accounted for using the equity method.
- Volkswagen Commercial Vehicles has been reported within the Automotive Division under commercial vehicles since January 1, 2013; the prior-year figures have been adjusted.

KEY FIGURES¹

(BY BRAND AND BUSINESS FIELD FROM JANUARY TO MARCH)

	Operating result (€ million)	
	2013	2012 ²
Volkswagen Passenger Cars	590	1,076
Audi	1,307	1,410
ŠKODA	112	209
SEAT	- 46	- 29
Bentley	27	15
Porsche ³	573	-
Volkswagen Commercial Veh.	60	124
Scania ³	227	262
MAN ³	- 102	222
VW China ⁴	-	-
Other ⁵	- 758	- 434
Volkswagen Financial Services	353	311
Volkswagen Group	2,344	3,165
Automotive Division	1,927	2,823
of which:		
Passenger Cars ⁶	2,020	2,651
Commercial Vehicles ⁶ , Power Engineering	- 93	172
Financial Services	416	343
Division	416	343

- All figures shown are rounded, so minor discrepancies may arise from addition of these amounts.
- Prior-year figures adjusted to reflect application of IAS 19R.
- Including financial services. Porsche as from August 1, 2012.
- The sales revenue and operating profit of the joint venture companies in China are not included in the figures for the Group. These Chinese companies are accounted for using the equity method and recorded an operating profit (proportionate) of €1,156 million (€848 million).
- Mainly intragroup items recognized in profit or loss, in particular from the elimination of intercompany profits; the figure includes depreciation and amortization of identifiable assets as part of the purchase price allocation for Scania, Porsche Holding Salzburg and MAN and Porsche.
- Volkswagen Commercial Vehicles has been reported within the Automotive Division under commercial vehicles since January 1, 2013; the prior-year figures have been adjusted.

DELIVERIES TO CUSTOMERS BY MARKET¹

PASSENGER CARS AND LIGHT COMMERCIAL VEHICLES (FROM JANUARY TO MARCH)

	2013	2012 ²	%
Worldwide	2,142,536	2,026,663	+ 5.7
Europe/Remaining markets	900,173	931,008	- 3.3
Western Europe	677,840	719,252	- 5.8
of which: Germany	239,021	253,473	- 5.7
United Kingdom	119,908	111,936	+ 7.1
France	62,856	71,252	- 11.8
Spain	47,453	50,115	- 5.3
Italy	46,952	54,870	- 14.4
Central and Eastern Europe	133,535	137,321	- 2.8
of which: Russia	63,849	62,388	+ 2.3
Poland	19,306	18,054	+ 6.9
Czech Republic	17,855	18,944	- 5.7
Remaining markets	88,798	74,435	+ 19.3
of which: South Africa	27,006	24,822	+ 8.8
Turkey	22,822	16,807	+ 35.8
North America	203,627	177,459	+ 14.7
of which: USA	142,755	124,408	+ 14.7
Mexico	42,642	36,494	+ 16.8
Canada	18,230	16,557	+ 10.1
South America	182,488	196,005	- 6.9
of which: Brazil	132,671	139,663	- 5.0
Argentina	40,345	45,834	- 12.0
Asia-Pacific	856,248	722,191	+ 18.6
of which: China	768,565	633,403	+ 21.3
Japan	26,520	23,169	+ 14.5
India	25,940	34,143	- 24.0

1) Deliveries for 2012 have been updated and adjusted to reflect subsequent statistical trends and the new reporting structure. The Porsche brand's deliveries are included as from August 1, 2012.

Volkswagen Aktiengesellschaft

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DELIVERIES TO CUSTOMERS BY BRAND (WORLDWIDE)
(FROM JANUARY TO MARCH)

	2013	2012 ¹	%
Worldwide	2,314,100	2,208,637	+ 4.8
Volkswagen Passenger Cars	1,425,776	1,355,449	+ 5.2
Audi	369,494	346,105	+ 6.8
ŠKODA	220,433	242,732	- 9.2
SEAT	87,086	80,106	+ 8.7
Bentley	2,212	1,759	+ 25.8
Lamborghini	519	505	+ 2.8
Porsche²	37,009	-	-
Bugatti	7	7	+ 0.0
Volkswagen Commercial Vehicles	124,154	130,734	- 5.0
Scania	16,938	16,238	+ 4.3
MAN	30,472	35,002	- 12.9

1) Deliveries for 2012 have been updated to reflect subsequent statistical trends.
2) The Porsche brand's deliveries are included as from August 1, 2012.

MARKET SHARES OF NEW PASSENGER CAR REGISTRATIONS BY COUNTRY (VOLKSWAGEN GROUP) (FROM JANUARY TO MARCH)

	2013	2012 ¹
Worldwide	12.6 %	12.2 %
Europe/Remaining markets		
Western Europe	24.0 %	23.5 %
of which: Germany	38.3 %	36.5 %
United Kingdom	19.1 %	19.6 %
France	13.8 %	14.1 %
Spain	24.9 %	24.3 %
Italy	13.8 %	13.7 %
Central and Eastern Europe	15.7 %	15.4 %
of which: Russia	11.1 %	10.9 %
Poland	25.6 %	23.3 %
Czech Republic	48.9 %	43.3 %
Remaining markets		
of which: South Africa	24.1 %	22.6 %
Turkey	20.6 %	17.2 %
North America²	4.8 %	4.4 %
of which: USA	3.9 %	3.6 %
Mexico	18.1 %	16.3 %
Canada	5.1 %	4.6 %
South America	18.1 %	19.1 %
of which: Brazil	20.9 %	22.4 %
Argentina	22.3 %	25.5 %
Asia-Pacific	12.2 %	11.0 %
of which: China	20.3 %	19.7 %
Japan	2.0 %	1.6 %
India	3.9 %	4.5 %

1) Market shares for 2012 have been updated to reflect subsequent statistical trends.
2) Overall markets in the USA, Mexico and Canada include passenger cars and light trucks.

DELIVERIES TO CUSTOMERS BY MARKET TRUCKS AND BUSES (FROM JANUARY TO MARCH)

	2013	2012 ¹	%
Europe/Remaining markets	104,866	118,990	- 11.9
Western Europe	75,781	87,440	- 13.3
Central and Eastern Europe	14,075	15,912	- 11.5
Remaining markets	15,010	15,638	- 4.0
North America	2,544	2,104	+ 20.9
South America	57,453	54,458	+ 5.5
of which: Brazil	46,661	43,362	+ 7.6
Asia-Pacific	6,701	6,422	+ 4.3
of which: China	1,132	1,207	- 6.2
Worldwide	171,564	181,974	- 5.7

1) Deliveries for 2012 have been updated and adjusted to reflect subsequent statistical trends and the new reporting structure.

PRODUCTION NETWORK (GROUP)
(STATUS AS OF 31 DECEMBER, 2012)*

GERMANY	
1 Ingolstadt (AUDI)	AUDI cars, components
2 Neckarsulm (AUDI)	AUDI cars, components
3 Wolfsburg (VW)	VW cars, components
4 Hanover (VWN)	VW Commercial Vehicles, components
5 Brunswick (VW)	components
6 Kassel (VW)	components
7 Emden (VW)	VW cars
8 Salzgitter (VW)	components
9 Chemnitz (VW)	components
10 Zwickau (VW)	VW cars
11 Dresden (VW)	VW cars
12 Osnabrück (VW)	VW and PORSCHE cars
13 Wolfsburg (SITECH)	components
14 Stuttgart-Zuffenhausen (PORSCHE)	PORSCHE cars
15 Leipzig (PORSCHE)	PORSCHE cars
16 Munich (MAN)	trucks, components
17 Nuremberg (MAN)	components
18 Plauen (MAN)	buses
19 Salzgitter (MAN)	trucks, components
20 Augsburg (MAN)	large-bore diesel engines, turbochargers
21 Berlin (MAN)	compressors
22 Deggendorf (MAN)	reactor technology, high-pressure apparatus
23 Hamburg (MAN)	steam turbines
24 Oberhausen (MAN)	compressors, gas and steam turbines
25 Augsburg (MAN)	vehicle transmissions, special gear units, testing syst.
26 Berlin (MAN)	metallic plain bearings and bushes
27 Hanover (MAN)	slide bearings
28 Rheine (MAN)	standard gear units, couplings
BELGIUM	
29 Brussels (AUDI)	AUDI cars
BOSNIA-HERZEGOVINA	
30 Sarajevo (VW)	components
DENMARK	
31 Fredrikshavn (MAN)	propulsion systems
32 Copenhagen (MAN)	components for large-bore diesel engines
FRANCE	
33 Molsheim (BUGATTI)	BUGATTI Pkw
34 Saint-Nazaire (MAN)	large-bore diesel engines
35 Angers (SCANIA)	trucks
GREAT BRITAIN	
36 Crewe (BENTLEY)	BENTLEY cars, components

* Further information about the production network you will find in "Navigator 2013".

PRODUCTION NETWORK (GROUP)
(STATUS AS OF 31 DECEMBER, 2012)*

ITALY	
37 Sant'Agata Bolognese (LAMBORGHINI)	LAMBORGHINI cars, components
38 Borgo Panigale (DUCATI)	DUCATI motorcycles
THE NETHERLANDS	
39 Zwolle (SCANIA)	trucks
40 Meppel (SCANIA)	components
AUSTRIA	
41 Steyr (MAN)	trucks, components
POLAND	
42 Poznań (VWN)	VW Commercial Vehicles, components
43 Polkowice (VW)	components
44 Polkowice (SITECH)	components
45 Kraków (MAN)	trucks
46 Poznań (MAN)	buses
47 Starachowice (MAN)	buses
48 Słupsk (SCANIA)	buses
PORTUGAL	
49 Setúbal (VW)	VW cars, SEAT cars
RUSSIA	
50 Kaluga (VW)	VW and ŠKODA cars
SWEDEN	
51 Södertälje (SCANIA)	buses, chassis
52 Oskarshamn (SCANIA)	components
53 Luleå (SCANIA)	components
SLOVAK REPUBLIC	
54 Bratislava (VW)	VW, ŠKODA, AUDI, PORSCHE and SEAT cars, comp.
55 Martin (VW)	components
SPAIN	
56 Barcelona (SEAT)	components
57 Martorell (SEAT)	SEAT and AUDI cars, components
58 Prat (SEAT)	components
59 Pamplona (VW)	VW cars, components
CZECH REPUBLIC	
60 Mladá Boleslav (ŠKODA)	ŠKODA and SEAT cars, components
61 Kvasiny (ŠKODA)	ŠKODA cars
62 Vrchlabí (ŠKODA)	components
63 Velká Bíteš (MAN)	turbochargers for large-bore diesel engines
SWITZERLAND	
64 Zurich (MAN)	compressors and vacuum blowers
65 Wintherthur (MAN)	turbo gear units
TURKEY	
66 Ankara (MAN)	buses

* Further information about the production network you will find in "Navigator 2013".

PRODUCTION NETWORK (GROUP)
(STATUS AS OF 31 DECEMBER, 2012)*

HUNGARY	
67 Győr (AUDI)	AUDI cars, components
USA	
68 Chattanooga (VW)	VW cars
MEXICO	
69 Puebla (VW)	VW cars, components
70 Silao (VW)	engines
71 Querétaro (MAN)	trucks, buses
ARGENTINA	
72 Córdoba (VW)	components
73 Pacheco (VW)	VW cars, VW Commercial Veh., components
74 Tucumán (SCANIA)	components
BRAZIL	
75 Anchieta (VW)	VW cars, VW Commercial Veh., components
76 Curitiba (VW)	VW cars
77 São Carlos (VW)	components
78 Taubaté (VW)	VW cars
79 Resende (MAN)	trucks, buses
80 São Paulo (SCANIA)	trucks, chassis, components
SOUTH AFRICA	
81 Uitenhage (VW)	VW cars, components
82 Olifantsfontein (MAN)	buses
83 Pinetown (MAN)	trucks, buses
INDIA	
84 Aurangabad (ŠKODA)	ŠKODA, VW and AUDI cars
85 Pune (VW)	ŠKODA and VW cars
86 Pithampur (MAN)	trucks
87 Aurangabad (MAN)	large-bore diesel engines, engineering center
THAILAND	
88 Amata City (DUCATI)	DUCATI motorcycles
PEOPLE'S REPUBLIC OF CHINA	
89 Shanghai, Anting (Joint Venture)	VW and ŠKODA cars, components
90 Nanjing (Joint Venture)	VW cars
91 Yizheng (Joint Venture)	VW cars
92 Changchun (Joint Venture)	VW and AUDI cars, components
93 Chengdu (Joint Venture)	VW cars
94 Changchun (Joint Venture)	components
95 Chengdu (Joint Venture)	components
96 Dalian (Joint Venture)	components (engines)
97 Shanghai, Jiading (Joint Venture)	components (gearboxes)
98 Shanghai, Loutang (Joint Venture)	components (engines)
99 Dalian	components (gearboxes)
100 Changzhou/China (MAN)	turbochargers for large-bore diesel engines, compr.

* Further information about the production network you will find in "Navigator 2013".

VOLKSWAGEN

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Facts and Figures
Volkswagen Group

January to March 2013