

KEY FIGURES (VOLKSWAGEN GROUP)

Volume Data ¹	H 1 2013	H 1 2012	%
Deliveries to customers (thousand)	4,798	4,552	+ 5.4
of which: Germany	596	620	- 3.9
abroad	4,202	3,932	+ 6.9
Vehicle sales (thousand)	4,873	4,644	+ 4.9
of which: Germany	617	644	- 4.1
abroad	4,256	4,000	+ 6.4
Production (thousand)	4,886	4,681	+ 4.4
of which: Germany	1,253	1,232	+ 1.7
abroad	3,632	3,449	+ 5.3
Employees (thousand) ²	556.7	549.8	+ 1.3
of which: Germany	252.9	249.5	+ 1.4
abroad	303.8	300.3	+ 1.2

1) Volume data including the unconsolidated Chinese joint ventures. All figures shown are rounded, so minor discrepancies may arise from addition of these amounts. 2012 deliveries updated on the basis of statistical extrapolations.

2) On June 30, 2013/December 31, 2012.

KEY FIGURES (VOLKSWAGEN GROUP)

Financial Data (IFRSs)	H 1 2013	H 1 2012 ¹	%
€ million			
Group			
Sales revenue	98,687	95,378	+ 3.5
Operating profit as a percentage of sales revenue	5.780	6.540	- 11.6
Profit before tax as a percentage of sales revenue	6.620	10,090	- 34.4
Profit after tax	4,793	8,847	- 45.8
Profit attributable (to shareholders of Volkswagen AG)	4,858	8,794	- 44.8
Cash flows from operating activities	4,984	2,360	x
Cash flows from investing activities attributable to operating activities	5,769	4,940	+ 16.8

1) Prior-year figures adjusted to reflect application of IAS 19R.

KEY FIGURES (VOLKSWAGEN GROUP)¹

Financial Data IFRSs	H 1 2013	H 1 2012 ²	%
€ million			
Automotive Division³			
EBITDA ⁴	10,114	10,346	- 2.2
Cash flows from operating activities	8,431	6,752	+ 24.9
Cash flows from investing activities attributable to operating activities ³	7,201	4,753	+ 51.5
of which: investments in property, plant and equipment as a percentage of sales revenue	3,924	3,400	+ 15.4
capitalized development costs as a percentage of sales revenue	1,635	1,055	+ 55.0
Net cash flow	1,231	1,999	- 38.4
Net liquidity at June 30	11,313	14,863	- 23.9
Weighted average numbers of shares outstanding (million)	295.1	295.1	
Ordinary shares: basic	295.1	295.1	
Preferred shares: basic	187.3	170.1	

- Operating profit plus net depreciation/amortization and impairment losses/reversals of impairment losses on property, plant and equipment, capitalized development costs, leasing and rental assets, goodwill and financial assets as reported in the cash flow statement.
- Prior-year figures adjusted to reflect application of IAS 19R.
- Including allocation of consolidation adjustments between the Automotive and Financial Services divisions.
- Excluding acquisition and disposal of equity investments: Q2 €3,157 million (€2,242 million). H1 €5.365 million (€4.354 million)

KEY FIGURES¹

(BY BRAND AND BUSINESS FIELD FROM JANUARY TO JUNE)

	Vehicle sales (thousand)		Sales revenue (€ million)	
	2013	2012	2013	2012
Volkswagen Passenger Cars	2,376	2,416	50,367	52,746
Audi	692	678	25,234	25,022
ŠKODA	362	408	4,966	5,715
SEAT	244	218	3,629	3,349
Bentley	4	5	690	757
Porsche ²	78	-	7,025	-
Volkswagen Commercial Veh.	220	228	4,777	4,848
Scania ²	38	32	5,097	4,606
MAN ²	65	68	7,629	7,810
VW China ³	1,517	1,255	-	-
Other	- 724	- 664	- 20,413	- 18,333
Volkswagen Financial Services	-	-	9,688	8,858
Volkswagen Group	4,873	4,644	98,687	95,378
Automotive Division	4,873	4,644	87,515	85,759
of which:				
Passenger Cars ⁴	4,551	4,315	70,345	68,755
Commercial Vehicles ⁴ , Power Engineering	323	329	17,170	17,004
Financial Services Division	-	-	11,173	9,619

- All figures shown are rounded, so minor discrepancies may arise from addition of these amounts.
- Including financial services. Porsche as from August 1, 2012.
- The sales revenue and operating profit of the joint venture companies in China are not included in the figures for the Group. The Chinese companies are accounted for using the equity method.
- Volkswagen Commercial Vehicles has been reported within the Automotive Division under commercial vehicles since January 1, 2013; the prior-year figures have been adjusted.

KEY FIGURES¹

(BY BRAND AND BUSINESS FIELD FROM JANUARY TO JUNE)

	Operating result (€ million)	
	2013	2012 ²
Volkswagen Passenger Cars	1,494	2,265
Audi	2,644	2,871
ŠKODA	243	449
SEAT	- 40	- 42
Bentley	58	57
Porsche ³	1,294	-
Volkswagen Commercial Veh.	246	242
Scania ³	464	477
MAN ³	- 124	355
VW China ⁴	-	-
Other ⁵	- 1,195	- 798
Volkswagen Financial Services	696	663
Volkswagen Group	5,780	6,540
Automotive Division	4,955	5,810
of which:		
Passenger Cars ⁶	4,877	5,462
Commercial Vehicles ⁶ , Power Engineering	78	348
Financial Services Division	826	730

- All figures shown are rounded, so minor discrepancies may arise from addition of these amounts.
- Prior-year figures adjusted to reflect application of IAS 19R.
- Including financial services. Porsche as from August 1, 2012.
- The sales revenue and operating profit of the joint venture companies in China are not included in the figures for the Group. These Chinese companies are accounted for using the equity method and recorded an operating profit (proportionate) of €2,370 million (€1.778 million).
- Mainly intragroup items recognized in profit or loss, in particular from the elimination of intercompany profits; the figure includes depreciation and amortization of identifiable assets as part of the purchase price allocation for Scania, Porsche Holding Salzburg and MAN and Porsche.
- Volkswagen Commercial Vehicles has been reported within the Automotive Division under commercial vehicles since January 1, 2013; the prior-year figures have been adjusted.

DELIVERIES TO CUSTOMERS BY MARKET¹

PASSENGER CARS AND LIGHT COMMERCIAL VEHICLES (FROM JANUARY TO JUNE)

	2013	2012 ²	%
Europe/Remaining markets	1,902,692	1,925,043	- 1.2
Western Europe	1,418,586	1,467,269	- 3.3
of which: Germany	529,891	543,104	- 2.4
United Kingdom	233,993	208,448	+ 12.3
France	129,581	144,209	- 10.1
Spain	97,404	100,436	- 3.0
Italy	96,744	108,536	- 10.9
Central and Eastern Europe	293,979	301,814	- 2.6
of which: Russia	142,214	144,546	- 1.6
Czech Republic	39,713	41,090	- 3.4
Poland	38,053	36,802	+ 3.4
Remaining markets	190,127	155,960	+ 21.9
of which: Turkey	55,528	42,213	+ 31.5
South Africa	54,333	47,086	+ 15.4
North America	433,298	386,025	+ 12.2
of which: USA	303,925	275,217	+ 10.4
Mexico	85,760	71,815	+ 19.4
Canada	43,613	38,993	+ 11.8
South America	374,233	401,744	- 6.8
of which: Brazil	275,306	295,718	- 6.9
Argentina	79,759	84,377	- 5.5
Asia-Pacific	1,714,675	1,468,784	+ 16.7
of which: China	1,541,778	1,298,763	+ 18.7
Japan	49,254	40,867	+ 20.5
India	49,175	60,877	- 19.2
Worldwide	4,424,898	4,181,596	+ 5.8

- Deliveries for 2012 have been updated and adjusted to reflect subsequent statistical trends and the new reporting structure. The Porsche brand's deliveries are included as from August 1, 2012.
- The prior-year figure was adjusted due to the new reporting structure.

Volkswagen Aktiengesellschaft

Konzern Kommunikation

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DELIVERIES TO CUSTOMERS BY BRAND (WORLDWIDE)
(FROM JANUARY TO JUNE)

	2013	2012 ¹	%
Worldwide	4,798,425	4,552,088	+ 5.4
Volkswagen Passenger Cars	2,910,674	2,787,049	+ 4.4
Audi	780,467	733,216	+ 6.4
ŠKODA	464,595	492,969	- 5.8
SEAT	182,136	163,310	+ 11.5
Bentley	4,279	3,929	+ 8.9
Lamborghini	1,166	1,109	+ 5.1
Porsche²	81,565	-	-
Bugatti	16	14	+ 14.3
Volkswagen Commercial Vehicles	270,694	270,077	+ 0.2
Scania	37,980	32,032	+ 18.6
MAN	64,853	68,383	- 5.2

MARKET SHARES OF NEW PASSENGER CAR REGISTRATIONS BY COUNTRY (VOLKSWAGEN GROUP) (FROM JANUARY TO JUNE)

	2013	2012 ¹
Europe/Remaining markets		
Western Europe	24.7 %	23.8 %
of which: Germany	38.9 %	36.9 %
United Kingdom	20.2 %	19.8 %
France	14.0 %	13.7 %
Spain	25.2 %	24.8 %
Italy	13.5 %	13.2 %
Central and Eastern Europe	15.9 %	15.4 %
of which: Russia	11.5 %	11.0 %
Czech Republic	49.1 %	43.4 %
Poland	25.9 %	24.9 %
Remaining markets		
of which: Turkey	19.1 %	17.3 %
South Africa	24.8 %	22.5 %
North America²	4.7 %	4.5 %
of which: USA	3.9 %	3.8 %
Mexico	18.0 %	16.3 %
Canada	4.9 %	4.5 %
South America	17.4 %	19.3 %
of which: Brazil	20.4 %	22.4 %
Argentina	22.3 %	25.7 %
Asia-Pacific	12.6 %	11.5 %
of which: China	20.6 %	20.2 %
Japan	2.1 %	1.6 %
India	4.0 %	4.5 %
Worldwide	12.7 %	12.4 %

1) Deliveries and market shares for 2012 have been updated to reflect subsequent statistical trends. The Porsche brand's deliveries are included as from August 1, 2012.
2) Overall markets in the USA, Mexico and Canada include passenger cars and light trucks.

DELIVERIES TO CUSTOMERS BY MARKET TRUCKS AND BUSES (FROM JANUARY TO JUNE)

	2013	2012 ¹	%
Europe/Remaining markets	233,296	248,134	- 6.0
Western Europe	167,187	179,884	- 7.1
Central and Eastern Europe	31,512	33,968	- 7.2
Remaining markets	34,597	34,282	+ 0.9
North America	5,503	4,793	+ 14.8
South America	118,949	103,135	+ 15.3
of which: Brazil	94,822	81,676	+ 16.1
Asia-Pacific	15,779	14,430	+ 9.3
of which: China	2,585	2,780	- 7.0
Worldwide	373,527	370,492	+ 0.8

1) Deliveries for 2012 have been updated and adjusted to reflect subsequent statistical trends and the new reporting structure.

PRODUCTION NETWORK (GROUP) (STATUS AS OF 31 DECEMBER, 2012)*

GERMANY	
1 Ingolstadt (AUDI)	AUDI cars, components
2 Neckarsulm (AUDI)	AUDI cars, components
3 Wolfsburg (VW)	VW cars, components
4 Hanover (VW)	VW Commercial Vehicles, components
5 Brunswick (VW)	components
6 Kassel (VW)	components
7 Emden (VW)	VW cars
8 Salzgitter (VW)	components
9 Chemnitz (VW)	components
10 Zwickau (VW)	VW cars
11 Dresden (VW)	VW cars
12 Osnabrück (VW)	VW and PORSCHE cars
13 Wolfsburg (SITECH)	components
14 Stuttgart-Zuffenhausen (PORSCHE)	PORSCHE cars
15 Leipzig (PORSCHE)	PORSCHE cars
16 Munich (MAN)	trucks, components
17 Nuremberg (MAN)	components
18 Plauen (MAN)	buses
19 Salzgitter (MAN)	trucks, components
20 Augsburg (MAN)	large-bore diesel engines, turbochargers
21 Berlin (MAN)	compressors
22 Deggendorf (MAN)	reactor technology, high-pressure apparatus
23 Hamburg (MAN)	steam turbines
24 Oberhausen (MAN)	compressors, gas and steam turbines
25 Augsburg (MAN)	vehicle transmissions, special gear units, testing syst.
26 Berlin (MAN)	metallic plain bearings and bushes
27 Hanover (MAN)	slide bearings
28 Rheine (MAN)	standard gear units, couplings
BELGIUM	
29 Brussels (AUDI)	AUDI cars
BOSNIA-HERZEGOVINA	
30 Sarajevo (VW)	components
DENMARK	
31 Fredrikshavn (MAN)	propulsion systems
32 Copenhagen (MAN)	components for large-bore diesel engines
FRANCE	
33 Molsheim (BUGATTI)	BUGATTI Pkw
34 Saint-Nazaire (MAN)	large-bore diesel engines
35 Angers (SCANIA)	trucks
GREAT BRITAIN	
36 Crewe (BENTLEY)	BENTLEY cars, components

* Further information about the production network you will find in "Navigator 2013".

PRODUCTION NETWORK (GROUP) (STATUS AS OF 31 DECEMBER, 2012)*

ITALY	
37 Sant'Agata Bolognese (LAMBORGHINI)	LAMBORGHINI cars, components
38 Borgo Panigale (DUCATI)	DUCATI motorcycles
THE NETHERLANDS	
39 Zwolle (SCANIA)	trucks
40 Meppel (SCANIA)	components
AUSTRIA	
41 Steyr (MAN)	trucks, components
POLAND	
42 Poznań (VW)	VW Commercial Vehicles, components
43 Polkowice (VW)	components
44 Polkowice (SITECH)	components
45 Kraków (MAN)	trucks
46 Poznań (MAN)	buses
47 Starachowice (MAN)	buses
48 Słupsk (SCANIA)	buses
PORTUGAL	
49 Setúbal (VW)	VW cars, SEAT cars
RUSSIA	
50 Kaluga (VW)	VW and ŠKODA cars
SWEDEN	
51 Södertälje (SCANIA)	buses, chassis
52 Oskarshamn (SCANIA)	components
53 Luleå (SCANIA)	components
SLOVAK REPUBLIC	
54 Bratislava (VW)	VW, ŠKODA, AUDI, PORSCHE and SEAT cars, comp.
55 Martin (VW)	components
SPAIN	
56 Barcelona (SEAT)	components
57 Martorell (SEAT)	SEAT and AUDI cars, components
58 Prat (SEAT)	components
59 Pamplona (VW)	VW cars, components
CZECH REPUBLIC	
60 Mladá Boleslav (ŠKODA)	ŠKODA and SEAT cars, components
61 Kvasiny (ŠKODA)	ŠKODA cars
62 Vrchlabí (ŠKODA)	components
63 Velká Bíteš (MAN)	turbochargers for large-bore diesel engines
SWITZERLAND	
64 Zurich (MAN)	compressors and vacuum blowers
65 Wintherthur (MAN)	turbo gear units
TURKEY	
66 Ankara (MAN)	buses

* Further information about the production network you will find in "Navigator 2013".

PRODUCTION NETWORK (GROUP) (STATUS AS OF 31 DECEMBER, 2012)*

HUNGARY	
67 Győr (AUDI)	AUDI cars, components
USA	
68 Chattanooga (VW)	VW cars
MEXICO	
69 Puebla (VW)	VW cars, components
70 Silao (VW)	engines
71 Querétaro (MAN)	trucks, buses
ARGENTINA	
72 Córdoba (VW)	components
73 Pacheco (VW)	VW cars, VW Commercial Veh., components
74 Tucumán (SCANIA)	components
BRAZIL	
75 Anchieta (VW)	VW cars, VW Commercial Veh., components
76 Curitiba (VW)	VW cars
77 São Carlos (VW)	components
78 Taubaté (VW)	VW cars
79 Resende (MAN)	trucks, buses
80 São Paulo (SCANIA)	trucks, chassis, components
SOUTH AFRICA	
81 Uitenhage (VW)	VW cars, components
82 Olifantsfontein (MAN)	buses
83 Pinetown (MAN)	trucks, buses
INDIA	
84 Aurangabad (ŠKODA)	ŠKODA, VW and AUDI cars
85 Pune (VW)	ŠKODA and VW cars
86 Pithampur (MAN)	trucks
87 Aurangabad (MAN)	large-bore diesel engines, engineering center
THAILAND	
88 Amata City (DUCATI)	DUCATI motorcycles
PEOPLE'S REPUBLIC OF CHINA	
89 Shanghai, Anting (Joint Venture)	VW and ŠKODA cars, components
90 Nanjing (Joint Venture)	VW cars
91 Yizheng (Joint Venture)	VW cars
92 Changchun (Joint Venture)	VW and AUDI cars, components
93 Chengdu (Joint Venture)	VW cars
94 Changchun (Joint Venture)	components
95 Chengdu (Joint Venture)	components
96 Dalian (Joint Venture)	components (engines)
97 Shanghai, Jiading (Joint Venture)	components (gearboxes)
98 Shanghai, Loutang (Joint Venture)	components (engines)
99 Dalian	components (gearboxes)
100 Changzhou/China (MAN)	turbochargers for large-bore diesel engines, compr.

* Further information about the production network you will find in "Navigator 2013".

VOLKSWAGEN

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Facts and Figures
Volkswagen Group

January to June 2013